

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Thursday, June 07, 2018 6:12 PM
To: 'Thomas Lang'
Subject: RE: Real Alternatives MI Preg and Parenting Support Program Site Reviews for 2018

Tom,

I also just realized that I did not receive the emailed quarterly report, but did review the EgrAMs submission. Could you forward me the emailed one. Thanks

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Tuesday, May 29, 2018 12:39 PM
To: 'Thomas Lang' <ra-operations@comcast.net>
Subject: RE: Real Alternatives MI Preg and Parenting Support Program Site Reviews for 2018

Thanks Tom, I'll look forward to them.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Thomas Lang <ra-operations@comcast.net>
Sent: Tuesday, May 29, 2018 12:34 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Kevin Bagatta <ra-president@comcast.net>
Subject: Re: Real Alternatives MI Preg and Parenting Support Program Site Reviews for 2018

Quess -

Ok, our Site Monitor is working on the schedule and I'll be back in touch thereafter.

Thank you!
Tom

Sent from my iPhone

On May 29, 2018, at 10:59 AM, Derman, Barbara (DHHS) <DermanB@michigan.gov> wrote:

Good morning Tom,
I hope you had a pleasant holiday weekend. I wanted to touch base with you regarding your scheduling of site reviews for this year. I would like to accompany you or your reviewer staff to a couple of your site reviews like I did last year at your visit to Niles, MI. Please let what would work for you. I'd like to get them on the schedule as soon as possible. Thanks.

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From: Cliff <ra-finance@comcast.net>
Sent: Thursday, May 24, 2018 9:39 AM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives MI Preg and Parenting Support Svcs Program April 2018

Ms. Derman,
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for April 2018 through the EGrAMS system on Tuesday, May 22.

Would you be able to review and approve our April 2018 submission?

Thank you very much!
Cliff

Derman, Barbara (DHHS)

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Derman, Barbara (DHHS)

From: Thomas Lang <ra-operations@comcast.net>
Sent: Tuesday, May 29, 2018 12:32 PM
To: Derman, Barbara (DHHS)
Cc: Cliff
Subject: Re: Real Alternatives MI Preg and Parenting Support Svcs Program April 2018

Thank you!

Sent from my iPhone

On May 29, 2018, at 11:26 AM, Derman, Barbara (DHHS) <DermanB@michigan.gov> wrote:

Hi Cliff and Tom, I have approved the April expense report and quarterly work plan

Barbara (Quess) Derman, MSW
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Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Tuesday, May 29, 2018 11:27 AM
To: 'Cliff'
Cc: Tom Lang
Subject: RE: Real Alternatives MI Preg and Parenting Support Svcs Program April 2018

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Barbara (Quess) Derman, MSW
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To: Tom Lang
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Derman, Barbara (DHHS)

From: Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Monday, May 21, 2018 4:21 PM
To: Derman, Barbara (DHHS); Cliff, Kevin Bagatta
Subject: Re: TEST checking emails

Importance: High

Got it, Quess!

Thanks for checking with us.

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, May 21, 2018 at 12:SS PM
To: "Clifford W. McKeown" <ra-finance@comcast.net>, Thomas Lang <ra-operations@comcast.net>, "Kevin I. Bagatta" <ra-president@comcast.net>
Subject: TEST checking emails

Hello Tom, Cliff and Kevin,
My computer is now fully upgraded to Windows 10. I wanted to make sure you can still receive emails from me as I know there have been issues with other parts of the department that were already on this operating system. Please just respond to let me know you received this test email. Thanks

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Phone: 517-335-8696 DermanB@michigan.gov

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Thursday, May 10, 2018 1:22 PM
To: 'Cliff'; Tom Lang; 'Deacon Tom Lang'
Cc: Kevin Bagatta
Subject: FW: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

Hi Cliff and Tom,

I received your check for \$711.29 for interest earned during the previous grant agreement, Oct, 2013 through Sept. 30, 2017. I have forwarded it to the Post office box identified below.

I am wondering if you received the email below. I also wanted to let you know that my computer is scheduled to be updated to Windows 10 sometime this week. I hope that that change does not cause a problem with my receiving emails from you like you have had with other areas in the State of Michigan offices. Once the upgrade happens, I will send you a test email and will ask you to reply so I know our communication is not disrupted by the migration to Windows 10.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Monday, April 30, 2018 4:19 PM
To: 'Cliff' <ra-finance@comcast.net>
Cc: Kevin Bagatta <ra-president@comcast.net>; Tom Lang <ra-operations@comcast.net>
Subject: RE: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

Cliff,

I don't know what to say about emails not coming through, though I have heard from several sources that emails from Comcast don't come through on some computers, possibly those that have been upgraded to Windows 10. My computer has not been upgraded, so, while it doesn't make much sense to me, it could be right. I will send a question to our IT folks.

Regarding the payment of interest, here's what we were told:

Checks can be written to the State of Michigan and sent to PO Box 30802, Lansing MI 48933.

A letter or description for what the purpose of the payment is should be included, otherwise they would need to contact the organization to see.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Cliff [<mailto:ra-finance@comcast.net>]
Sent: Wednesday, April 25, 2018 11:25 AM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>

Derman, Barbara (DHHS)

From: Geistler, David (DHHS)
Sent: Tuesday, May 01, 2018 10:09 AM
To: Cliff
Cc: Kubu, Timothy (DHHS); Pike, Christine (DHHS); Derman, Barbara (DHHS)
Subject: RE: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Cliff,

We have reviewed the contract and the amendments and it appears that funding for this contract is considered Vendor funding, even though the last 2 amendments, #7 and #8 are funded with TANF funds. With that determination in hand it is not correct to include this contract and funding on the SEFA.

If you need any other information from me please contact me, Thank You.

DFG

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Wednesday, April 25, 2018 10:59 AM
To: Geistler, David (DHHS) <GeistlerD@michigan.gov>
Subject: Re: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Mr. Geistler,

Please see attached amendments (7 in all) that document changes to our original contract. Please note Amendment 7, which details the funding from TANF. Previous to that amendment, all funding was from state funds.

Also attached is our final expense report filed with Michigan Department of Community Health. You'll note that per direction from the payment office in coordination with Ms. Derman, we showed all expenses as originating from the state agreement.

Cliff McKeown

From: "Geistler, David (DHHS)" <GeistlerD@michigan.gov>
Date: Wednesday, April 25, 2018 at 8:43 AM
To: Cliff <ra-finance@comcast.net>, "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Cc: "Kubu, Timothy (DHHS)" <kubut@michigan.gov>, "Pike, Christine (DHHS)" <PikeC@michigan.gov>
Subject: RE: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Cliff and Ms. Derman,

Yes I have received your emails and Cliff I received your phone message this AM.

I have reviewed page one of your contract and it says the contract ended 9/30/14. Also it says the "Federal Funding" is "\$0" for this grant. Did you perhaps have a current contract with the Michigan Department of Health and Human Services (MDHHS)?

We have reviewed our payment information and do not find any payments to you under Real Alternatives for FY 2014-2017.

We would also like you to know that the contract you have listed on the Schedule of Expenditures of Federal Awards (SEFA) should not be on the SEFA as there are no federal funds for it. This is unless you have a different contract with MDHHS that could be funded with Federal Funds. Our review is that we do not have a contract.

If you could let me know if you have a current contract for the expense reported on the SEFA, it would be greatly appreciated.

If you need any other information from me please contact me, Thank You.

DFG

From: Cliff [<mailto:ra-finance@comcast.net>]
Sent: Monday, April 23, 2018 9:24 AM
To: FSRMDHHS <FSRMDHHS@michigan.gov>
Cc: Geistler, David (DHHS) <GeistlerD@michigan.gov>
Subject: FW: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

From: Cliff <ra-finance@comcast.net>
Date: Friday, April 20, 2018 at 3:37 PM
To: "Geistler, David (DHHS)" <GeistlerD@michigan.gov>
Subject: Re: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Mr. Geistler,
Thank you for corresponding with me! Real Alternatives federal tax id is 23-2868660. The number on the original grant agreement beginning October 1, 2013 between the Michigan Department of Community Health and Real Alternatives is 20142043. Please see attached first page of the agreement showing the grant agreement number.

Cliff
McKeown

From: "Geistler, David (DHHS)" <GeistlerD@michigan.gov>
Date: Friday, April 20, 2018 at 10:59 AM
To: Cliff <ra-finance@comcast.net>
Cc: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>, "Kubu, Timothy (DHHS)" <kubut@michigan.gov>
Subject: FW: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Cliff,

I hope you are the correct contact person for Real Alternatives. My name is David Geistler in the Audit Division, Dept. of Health and Human Services (MDHHS). Your report made to the Audit Division via Ms. Derman today.

I am reviewing your reports and would like to confirm a couple of items. First is your Federal ID# 23268660? Also I don't recognize the contract number listed on the Schedule of Expenditures of Federal Awards (SEFA) as passed through MDHHS as a Subrecipient contract. Could you please

check your contract number, it should be listed on the front page of the contract? I will need both of these items to check our records for your agency.

If you need to contact me regarding this request I am available Monday-Friday at the contact below. I would appreciate your information by 4/24/18, Thank You.

DFG

David F. Geistler
Senior Auditor
Michigan Department of Health & Human Services
Bureau of Audit, Reimbursement and Quality Assurance
Audit Division, Audit and Review Section
400 S. Pine St.
Lansing, MI 48933
517-335-3949
geistlerd@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Wednesday, April 18, 2018 12:19 PM
To: MDHHS-AuditReports <MDHHS-AuditReports@michigan.gov>
Cc: Cliff <ra-finance@comcast.net>
Subject: FW: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

At the request of the agency, I am forwarding the Real Alternatives 2017 audit report for the Pregnancy and Parenting Support Services Program (Contract # 20142043).

Please confirm receipt, so that I can let the agency know that you have received the report. Thank you.

Barbara (Quess) Derman, MSW
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109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Wednesday, April 18, 2018 10:36 AM
To: FSRMDHHS <FSRMDHHS@michigan.gov>
Cc: Derman, Barbara (DHHS) <DermanB@michigan.gov>; MDHHS-AuditReports <MDHHS-AuditReports@michigan.gov>
Subject: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Ms. Derman,
I'm trying to get our final audited financial statements to MDHHS-AuditReports@michigan.gov. I sent them yesterday, but I received bounce back emails each saying "temporary failure". Would you be able to forward them to that email address. Thank you.

Cliff

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, April 30, 2018 4:19 PM
To: 'Cliff'
Cc: Kevin Bagatta; Tom Lang
Subject: RE: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

Cliff,

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Cc: Kevin Bagatta <ra-president@comcast.net>; Tom Lang <ra-operations@comcast.net>
Subject: FW: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

Note: This failed to go through per bounce back email I just received. I'm trying again.

From: Cliff <ra-finance@comcast.net>
Date: Tuesday, April 24, 2018 at 5:38 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>
Cc: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>, Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

Ms. Derman,

I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for March 2018 through the EGrAMS system today, Tuesday, April 24.

Would you be able to review and approve our March 2018 submission?

One additional note, I continue to have problems emailing you directly, as well as, anybody else in Michigan. Mr. Geistler is a recent example. The only way I can get my emails through is to send directly to FSRMDHHS and copy you. Would you be able to check and see what the problem is?

Best Regards. Thank you.
Cliff McKeown

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, April 30, 2018 11:40 AM
To: Geistler, David (DHHS); Dunbar, Paulette Dobynes (DHHS)
Cc: Charest, Deanna (DHHS)
Subject: RE: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Hello David,

My apologies for the delay in getting back to you. I was doing a FP program review in the UP last week and had very spotty email at the hotel, so waited for the weekend to catch up on emails.

This contract is the result of a legislative initiative and was originally set up as a special pilot project. The program got off to a very slow start developing their Michigan provider network. As a result their original appropriation was significantly underspent the first year and it was decided to make it a multiyear contract to allow them to spend the appropriation. That went on for a couple years and ended in September 2017. This year, for the first time the contract is for the fiscal year and was put into EGrAMS for the first time. Because of this unusual history, contracts has taken the lead role in working with the agency on the contract and we have been monitoring from the program side. Most recently Laura Geist worked with the agency on this year's contract.

I am not sure why it was originally set up as a vendor vs. sub-recipient contract. Real Alternatives has separate contracts with the providers in Michigan and pays them for the services rendered and reported to Real Alternatives.

We would certainly be open to relooking at this project. I would suggest that we have a meeting to discuss this project.

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Sent: Wednesday, April 25, 2018 3:23 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: FW: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Barbara,

We are having second thoughts about this contract. Can you shed any light on if the \$400,000 is considered a Vendor Payment or is this part of the contract a Subrecipient?

Please let me know if you need further information. Thank You.

DFG

From: Geistler, David (DHHS)
Sent: Wednesday, April 25, 2018 12:36 PM
To: 'Cliff' <ra-finance@comcast.net>; Derman, Barbara (DHHS) <DermanB@michigan.gov>
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Cliff,

Since I sent the first email we have found a Payment Summary Detail, I have attached it. The Payment Summary shows that the TANF funds were from Federal Funds. These funds should be reported on the SEFA.

I have reviewed your copy of the Amend 7 pdf and it shows on the last page that \$400,000 will be from Federal Funds, in agreement with the Payment Summary. You have listed on the 2017 SEFA, page 31, a total of \$190,691 for this contract. All of the Federal Funds should be listed on the SEFA.

IF I can be of further assistance please let me know.

DFG

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Senior Auditor
Michigan Department of Health & Human Services
Bureau of Audit, Reimbursement and Quality Assurance
Audit Division, Audit and Review Section
400 S. Pine St.
Lansing, MI 48933
517-335-3949
geistlerd@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Wednesday, April 18, 2018 12:19 PM
To: MDHHS-AuditReports <MDHHS-AuditReports@michigan.gov>
Cc: Cliff <ra-finance@comcast.net>
Subject: FW: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

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Phone: 517-335-8696 DermanB@michigan.gov

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Cliff

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Saturday, April 28, 2018 4:05 PM
To: 'Cliff'; Tom Lang
Subject: RE: Real Alternatives Question

Hello Cliff,

I was working in northern Michigan last week and had limited email access. I will check on this and get back to you on Monday. I will also review the March expense report and get back if any issues, otherwise, will approve and forward on.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Thursday, April 26, 2018 9:52 AM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Real Alternatives Question

Ms. Derman,

I have some interest earned on the funds received that we want to return to Michigan. Would you be able to tell me to whom I should make the check payable?

One more question. Did you receive the email I sent on Tuesday, April 24, about submitting our expenses for March?

Thanks for all your help!
Cliff

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Friday, April 27, 2018 1:41 PM
To: Cliff; Deacon Tom Lang
Subject: Re: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

I have been in the UP this week for a review, and had very spotty email access. I'm on the way home and will check over the weekend

From: Cliff <ra-finance@comcast.net>
Sent: Tuesday, April 24, 2018 5:38:50 PM
To: FSRMDHHS
Cc: Derman, Barbara (DHHS); Tom Lang
Subject: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

Ms. Derman,
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for March 2018 through the EGrAMS system today, Tuesday, April 24.

Would you be able to review and approve our March 2018 submission?

One additional note, I continue to have problems emailing you directly, as well as, anybody else in Michigan. Mr. Geistler is a recent example. The only way I can get my emails through is to send directly to FSRMDHHS and copy you. Would you be able to check and see what the problem is?

Best Regards. Thank you.
Cliff McKeown

Derman, Barbara (DHHS)

From: Thomas Lang - Exchange <VPofOperations@realalternatives.org> on behalf of Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Friday, April 27, 2018 1:28 PM
To: Derman, Barbara (DHHS)
Subject: FW: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

Quess -

We are getting a little concerned that you are not receiving Cliff's emails so I'm going to give it a try too.

Can you please let me know if you receive this and if you received the March Expenses that Cliff submitted through EGrAMS?

Thank you!
Tom

From: "Clifford W. McKeown" <ra-finance@comcast.net>
Date: Tuesday, April 24, 2018 at 5:38 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>
Cc: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>, Thomas Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

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Cc: Kevin Bagatta; Tom Lang
Subject: FW: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for March 2018

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Cliff McKeown

Derman, Barbara (DHHS)

From: Geistler, David (DHHS)
Sent: Wednesday, April 25, 2018 12:37 PM
To: Cliff; Derman, Barbara (DHHS)
Cc: Kubu, Timothy (DHHS)
Subject: FW: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements
Attachments: MDCH Expenses September 2017.pdf; MI Amend 1.pdf; MI Amend 2.pdf; MI Amend 3.pdf; MI Amend 4.pdf; MI Amend 5.pdf; MI Amend 6.pdf; MI Amend 7.pdf; Real Alternatives - FY2017 payments info - 20180425.pdf

Cliff,

Since I sent the first email we have found a Payment Summary Detail, I have attached it. The Payment Summary shows that the TANF funds were from Federal Funds. These funds should be reported on the SEFA.

I have reviewed your copy of the Amend 7 pdf and it shows on the last page that \$400,000 will be from Federal Funds, in agreement with the Payment Summary. You have listed on the 2017 SEFA, page 31, a total of \$190,691 for this contract. All of the Federal Funds should be listed on the SEFA.

IF I can be of further assistance please let me know.

DFG

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Wednesday, April 25, 2018 10:59 AM
To: Geistler, David (DHHS) <GeistlerD@michigan.gov>
Subject: Re: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Mr. Geistler,

Please see attached amendments (7 in all) that document changes to our original contract. Please note Amendment 7, which details the funding from TANF. Previous to that amendment, all funding was from state funds.

Also attached is our final expense report filed with Michigan Department of Community Health. You'll note that per direction from the payment office in coordination with Ms. Derman, we showed all expenses as originating from the state agreement.

Cliff McKeown

From: "Geistler, David (DHHS)" <GeistlerD@michigan.gov>
Date: Wednesday, April 25, 2018 at 8:43 AM
To: Cliff <ra-finance@comcast.net>, "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Cc: "Kubu, Timothy (DHHS)" <kubut@michigan.gov>, "Pike, Christine (DHHS)" <PikeC@michigan.gov>
Subject: RE: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Cliff and Ms. Derman,

Yes I have received your emails and Cliff I received your phone message this AM.

I have reviewed page one of your contract and it says the contract ended 9/30/14. Also it says the "Federal Funding" is "\$0" for this grant. Did you perhaps have a current contract with the Michigan Department of Health and Human Services (MDHHS)?

We have reviewed our payment information and do not find any payments to you under Real Alternatives for FY 2014-2017.

We would also like you to know that the contract you have listed on the Schedule of Expenditures of Federal Awards (SEFA) should not be on the SEFA as there are no federal funds for it. This is unless you have a different contract with MDHHS that could be funded with Federal Funds. Our review is that we do not have a contract.

If you could let me know if you have a current contract for the expense reported on the SEFA, it would be greatly appreciated.

If you need any other information from me please contact me, Thank You.

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From: Cliff <ra-finance@comcast.net>
Date: Friday, April 20, 2018 at 3:37 PM
To: "Geistler, David (DHHS)" <GeistlerD@michigan.gov>
Subject: Re: Real Alternatives Fiscal Year Ending June 30, 2017 Audited Financial Statements

Mr. Geistler,

Thank you for corresponding with me! Real Alternatives federal tax id is 23-2868660. The number on the original grant agreement beginning October 1, 2013 between the Michigan Department of Community Health and Real Alternatives is 20142043. Please see attached first page of the agreement showing the grant agreement number.

Cliff
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I am reviewing your reports and would like to confirm a couple of items. First is your Federal ID# 23268660? Also I don't recognize the contract number listed on the Schedule of Expenditures of Federal Awards (SEFA) as passed through MDHHS as a Subrecipient contract. Could you please check your contract number, it should be listed on the front page of the contract? I will need both of these items to check our records for your agency.

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REAL ALTERNATIVES
FINANCIAL STATEMENTS
WITH SUPPLEMENTARY INFORMATION
YEARS ENDED JUNE 30, 2017 AND 2016
AND
INDEPENDENT AUDITOR'S REPORT



McKONLY & ASBURY

REAL ALTERNATIVES

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REAL ALTERNATIVES

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INDEPENDENT AUDITOR'S REPORT

The Board of Directors
Real Alternatives
Harrisburg, Pennsylvania

Report on the Financial Statements

We have audited the accompanying financial statements of Real Alternatives (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Real Alternatives as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and other supplementary information on pages 18 through 32 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated March 27, 2018, on our consideration of Real Alternatives' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Real Alternatives' internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Real Alternatives' internal control over financial reporting and compliance.

McKonly & Asbury, LLP

Camp Hill, Pennsylvania
March 27, 2018

REAL ALTERNATIVES
STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2017 AND 2016

ASSETS

	<u>2017</u>	<u>2016</u>
Cash and cash equivalents	\$ 1,665,201	\$ 2,243,438
Accounts receivable	419,352	368,012
Prepaid expenses and other receivables	18,699	8,603
Inventories	<u>40,101</u>	<u>53,878</u>
 Total current assets	 <u>2,143,353</u>	 <u>2,673,931</u>
Equipment, furniture, and fixtures (net of accumulated depreciation of \$195,380 and \$175,502)	30,873	51,859
 Total assets	 <u>\$ 2,174,226</u>	 <u>\$ 2,725,790</u>

LIABILITIES AND NET ASSETS

Accounts payable	\$ 768,496	\$ 1,426,577
Line of credit	-	29,080
Accrued expenses	28,826	27,610
Refundable advance - DHS Grant	865,176	590,603
Operating advance payable - MDCH Grant	<u>116,666</u>	<u>116,666</u>
 Total current liabilities	 <u>1,779,164</u>	 <u>2,190,536</u>
 Net assets		
Temporarily restricted	253	253
Unrestricted	<u>394,809</u>	<u>535,001</u>
 Total net assets	 <u>395,062</u>	 <u>535,254</u>
 Total liabilities and net assets	 <u>\$ 2,174,226</u>	 <u>\$ 2,725,790</u>

The accompanying notes are an integral
part of these financial statements.

REAL ALTERNATIVES
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2017

	Unrestricted	Temporarily Restricted	Total
Revenues, gains, and other support			
Contributions	\$ 16,380	\$ -	\$ 16,380
Pennsylvania Program Revenue			
Pregnancy & Parenting Support Services			
Program - DHS Grant	6,397,825	-	6,397,825
Michigan Program Revenue			
Pregnancy & Parenting Support Services			
Program - MDCH Grant	643,349	-	643,349
Indiana Program Revenue			
Pregnancy & Parenting Support Services			
Program - ISDH Grant	2,289,940	-	2,289,940
Program Development and Advancement Agreement	223,961	-	223,961
Interest income	2,433	4,423	6,856
Other income	5,678	-	5,678
Net assets released from restrictions	4,423	(4,423)	-
Total revenues, gains, and other support	<u>9,583,989</u>	<u>-</u>	<u>9,583,989</u>
Expenses			
Program Services			
Pennsylvania Pregnancy and Parenting Support Services			
Program			
DHS Grant	6,471,285	-	6,471,285
Michigan Pregnancy and Parenting Support Services			
Program			
MDCH Grant - Michigan Program	644,869	-	644,869
Indiana Pregnancy and Parenting Support Services			
Program			
ISDH Grant - Indiana Program	2,311,368	-	2,311,368
National Division			
Services to Other State Programs	41,746	-	41,746
Prevention Programs	33,333	-	33,333
Supporting Services, Management & General	219,966	-	219,966
Fundraising	1,614	-	1,614
Total expenses	<u>9,724,181</u>	<u>-</u>	<u>9,724,181</u>
Change in net assets	<u>(140,192)</u>	<u>-</u>	<u>(140,192)</u>
Net assets, beginning of year	<u>535,001</u>	<u>253</u>	<u>535,254</u>
Net assets, end of year	<u>\$ 394,809</u>	<u>\$ 253</u>	<u>\$ 395,062</u>

The accompanying notes are an integral part of these financial statements.

REAL ALTERNATIVES
STATEMENT OF ACTIVITIES
YEAR ENDED JUNE 30, 2016

	Unrestricted	Temporarily Restricted	Total
Revenues, gains, and other support			
Contributions	\$ 25,181	\$ 929	\$ 26,110
Pennsylvania Program Revenue			
Pregnancy & Parenting Support Services Program -			
DHS Grant	6,672,397	-	6,672,397
Michigan Program Revenue			
Pregnancy & Parenting Support			
Services Program - MDCH Grant	676,676	-	676,676
Indiana Program Revenue			
Pregnancy & Parenting Support			
Services Program- ISDH Grant	2,023,520	-	2,023,520
National Division Revenue			
Contracted Services Revenue	345	-	345
Program Development and Advancement Agreement	205,685	-	205,685
Interest income	1,306	3,220	4,526
Other income	4,425	-	4,425
Net assets released from restrictions	3,896	(3,896)	-
Total revenues, gains, and other support	<u>9,613,431</u>	<u>253</u>	<u>9,613,684</u>
Expenses			
Program Services			
Pennsylvania Pregnancy and Parenting Support Services			
Program			
DHS Grant, net of PA Program fundraising			
expense of \$70	6,697,035	-	6,697,035
Michigan Pregnancy and Parenting Support Services			
Program			
MDCH Grant - Michigan Program	680,540	-	680,540
Indiana Pregnancy and Parenting Support Services			
Program			
ISDH Grant - Indiana Program	2,004,339	-	2,004,339
National Division			
Services to Other State Programs	37,138	-	37,138
Prevention Programs	49,763	-	49,763
Supporting Services, Management &			
General	78,092	-	78,092
Fundraising	1,716	-	1,716
Total expenses	<u>9,548,623</u>	<u>-</u>	<u>9,548,623</u>
Change in net assets	64,808	253	65,061
Net assets, beginning of year	<u>470,193</u>	<u>-</u>	<u>470,193</u>
Net assets, end of year	<u>\$ 535,001</u>	<u>\$ 253</u>	<u>\$ 535,254</u>

The accompanying notes are an integral
part of these financial statements.

REAL ALTERNATIVES

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2017

The accompanying notes are an integral part of these financial statements.

REAL ALTERNATIVES

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2016

Program Services											Supporting Services					
Pennsylvania Pregnancy and Parenting Support Program					Michigan Pregnancy and Parenting Support Service Program			Indiana Pregnancy and Parenting Support Service Program			National Division			Support		
DES	DHS	DHS	Fund-raisings	Total DHS	MDCH	Adminis-trative	Total MDCH	ISDH	Adminis-trative	Other State Programs	Total ISDH	Services to Programs	Health Education	Management and General	Fundraising	Total
Salaries, wages, and benefits																
Salaries and wages	\$ 234,276	\$ 230,824	\$ 3,646	\$ 465,100	\$ 29,104	\$ 32,607	\$ 61,711	\$ 57,653	\$ 36,529	\$ 94,182	\$ 27,047	\$ 25,715	\$ 42,388	\$ 838	\$ 717,031	
Unused sick leave paid	4,159	-	-	7,805	650	570	1,220	960	841	1,801	286	50	413	-	11,575	
Payroll taxes	17,448	18,395	-	35,843	1,515	2,347	3,862	2,942	2,380	5,322	1,228	1,994	2,037	53	50,339	
Health and group life insurance	57,624	33,097	-	90,721	7,119	4,074	11,193	10,115	5,762	15,877	4,252	2,409	5,887	213	130,552	
Workers' compensation	1,229	1,006	-	2,235	125	103	228	178	145	323	49	192	77	6	3,110	
Total salaries, wages, and benefits	314,736	286,968	-	601,704	36,513	39,701	78,214	71,848	45,657	117,505	32,662	30,360	50,802	1,160	912,607	
Professional development	3,376	-	-	3,376	912	-	912	1,303	-	1,303	-	-	46	558	-	6,195
Consulting	19,690	13,358	-	33,048	1,235	2,853	4,086	2,398	4,875	7,273	-	-	101	582	-	45,092
Postage/shipping	8,474	-	-	8,474	1,231	-	1,231	940	-	940	-	-	523	34	247	11,449
Auditing	15,829	-	3	15,832	1,614	-	1,614	2,305	-	2,305	342	-	1,326	543	38	22,000
Travel/lodging	231	4,927	-	5,158	4	1,288	1,292	4	911	915	662	365	1,061	-	9,453	
Office rent	48,095	-	10	48,105	4,974	-	4,974	7,164	-	7,164	1,050	4,190	1,667	137	67,287	
Telephone/fax	9,667	-	2	9,669	1,242	-	1,242	1,800	-	1,800	549	771	653	29	14,713	
Property/liability insurance	2,249	-	1	2,250	230	-	230	325	-	325	49	193	78	6	3,131	
Directors/Officers liability insurance	5,482	-	1	5,483	560	-	560	792	-	792	120	471	190	14	7,630	
Office supplies	21,283	-	9	21,292	1,575	-	1,575	5,032	-	5,032	1,019	479	1,744	-	31,141	
Service contracts	2,495	-	1	2,496	248	-	248	339	-	339	52	197	82	5	3,439	
Information/training	-	99,312	-	99,312	-	70,362	-	87,436	87,556	-	600	-	-	-	257,730	
Advertising	-	557,562	-	557,562	-	167,819	167,819	-	404,310	404,310	361	9,854	2,714	-	1,142,620	
Meetings/seminars	-	9,084	-	9,084	-	-	-	-	-	-	792	120	471	190	14	
Client services-counseling	-	5,202,336	-	5,202,336	-	337,489	337,489	-	1,357,014	1,357,014	-	-	-	-	6,896,339	
Toll-free referral system	-	4,373	1	4,374	-	372	372	-	608	608	72	287	114	10	5,837	
Pregnancy test kits	-	32,634	-	32,634	-	2,987	2,987	-	2,006	2,006	-	-	-	-	37,627	
403(b) contribution	9,345	6,912	-	16,257	760	798	1,558	1,701	739	2,440	-	-	6,753	-	27,908	
Fundraising	-	-	42	42	-	-	-	-	-	-	-	-	-	-	42	
Prior year service provider reimbursements returned to DHS	-	(4,612)	-	(4,612)	-	-	-	-	(235)	(235)	-	-	-	-	(4,647)	
Salvage value of assets disposed of	7,576	-	7,676	-	-	-	-	-	-	-	-	-	-	-	7,676	
Total expenses before depreciation	468,628	6,212,854	70	6,681,552	53,098	623,669	676,767	95,971	1,963,341	1,999,312	37,138	49,763	75,108	1,646	9,521,386	
Depreciation and amortization expense	15,553	-	-	15,553	203	3,270	3,773	203	4,824	5,327	-	-	2,984	-	27,337	
Total functional expenses	\$ 484,181	\$ 6,212,854	\$ 70	\$ 6,697,105	\$ 53,301	\$ 627,239	\$ 680,540	\$ 96,174	\$ 1,968,165	\$ 2,004,339	\$ 37,138	\$ 49,763	\$ 78,092	\$ 1,646	\$ 9,548,623	

The accompanying notes are an integral part of these financial statements.

REAL ALTERNATIVES
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2017 AND 2016

	<u>2017</u>	<u>2016</u>
Cash flows from operating activities		
Change in net assets	\$ (140,192)	\$ 65,061
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities		
Depreciation and amortization	20,875	27,337
Loss on disposal of assets	111	7,676
(Increase) decrease in		
Accounts receivable	(51,340)	(49,619)
Accounts receivable - service provider advances	-	33,500
Prepaid expenses and other receivables	(10,096)	(4,057)
Inventories	13,777	8,012
Increase (decrease) in		
Accounts payable	(658,081)	(135,459)
Accrued expenses	1,216	(605)
Refundable advance - DHS grant	<u>274,573</u>	<u>590,603</u>
Net cash provided by (used in) operating activities	<u>(549,157)</u>	<u>542,449</u>
Cash flows from investing activities		
Purchase of equipment, furniture and fixtures	-	(7,123)
Net cash used in investing activities	-	(7,123)
Cash flows from financing activities		
Net change in line of credit	<u>(29,080)</u>	<u>6,930</u>
Net cash provided by (used in) financing activities	<u>(29,080)</u>	<u>6,930</u>
Increase (decrease) in cash	(578,237)	542,256
Cash and cash equivalents - beginning	<u>2,243,438</u>	<u>1,701,182</u>
Cash and cash equivalents - ending	<u>\$ 1,665,201</u>	<u>\$ 2,243,438</u>

The accompanying notes are an integral
part of these financial statements.

REAL ALTERNATIVES

NOTES TO FINANCIAL STATEMENTS

1. NATURE OF ACTIVITIES

Real Alternatives (the Organization) exists to provide life-affirming alternatives to abortion services throughout the nation. These compassionate support services empower women to protect their reproductive health, avoid crisis pregnancies, choose childbirth rather than abortion, receive adoption education, and improve parenting skills.

In the Pennsylvania Program, the Organization acts as the statewide administrator for the PA Alternative to Abortion Program (PATA) (also known as Pennsylvania Pregnancy and Parenting Support Service Program), funded by the Commonwealth of Pennsylvania Department of Human Services (DHS) to provide alternatives to abortion services to eligible clients to empower women to be able to choose childbirth over abortion. Under the contract, the Organization receives reimbursements on a quarterly basis for expenses incurred in carrying out the provisions of the contract. The Organization receives funding from the U.S. Department of Health and Human Services (HHS) through its Temporary Assistance for Needy Families (TANF) program. The money is passed through from HHS to DHS and then, the Organization, as a subrecipient, receives the money.

The Organization entered into a contract with the State of Michigan to administer an alternatives to abortion program funded in the amount of \$700,000 through the Michigan Department of Community Health (MDCH) (now the Michigan Department of Health and Human Services – MDHHS) in the central and southern part of the state, and it is known as the “Michigan Pregnancy and Parenting Support Services Program.” The contract, effective October 1, 2013, was extended to September 30, 2017, by the state of Michigan and had been increased by an additional \$1,250,000. A new contract was entered into that runs from October 1, 2017 through September 30, 2018 in the amount of \$650,000. The program is very similar to the Pennsylvania program, and although originally funded with state funds, is now funded fully with TANF money. Under the contract, the Organization receives reimbursements on a monthly basis for expenses incurred in carrying out the provisions of the contract. The Organization receives funding through MDHHS from HHS through its TANF program. The money is passed through from HHS to MDHHS and then, the Organization, as a subrecipient, receives the money. Start-up expenses were incurred by the Organization after the contract was signed on December 13, 2013. The first Service Provider Services Rendered Form was submitted in mid-June 2014.

The Organization also entered into a contract with the State of Indiana to administer an alternatives to abortion program funded at \$1,000,000 through the Indiana State Department of Health (ISDH) in the northern part of the state, and it is known as the “Indiana Pregnancy and Parenting Support Services Program.” The contract was effective October 1, 2014, and it was renewed at the end of the first year in the amount of \$3,500,000 to continue through September 30, 2016. From October 1, 2016 through September 30, 2018, the contracts are in the amount of \$2,250,000 each year. The program is very similar to the Pennsylvania and Michigan programs; however, it is funded fully with TANF money and no state funds. Under the contract, the Organization receives reimbursements on a monthly basis for expenses incurred in carrying out the provisions of the contract. The Organization receives funding through ISDH from HHS through its TANF program. The money is passed through from HHS to the Indiana Family and Social Services Administration (FSSA), then to ISDH and then, the Organization, as a subrecipient, receives the money.

(continued)

REAL ALTERNATIVES
NOTES TO FINANCIAL STATEMENTS

Real Alternatives continues to consult with other states interested in starting government funded alternatives to abortion programs in their state.

In addition, Real Alternatives continued to publish and advertise the Concerned Parents Report website, www.concernedparents.com. Concerned Parents Report is a national internet publication of the Organization dedicated to reporting information and imparting knowledge to parents so that they can empower their children to make the healthiest choice for their reproductive health – living a chaste lifestyle. During fiscal year 2016/2017, 70,480 individuals throughout the world viewed health information and studies on 141,229 web pages.

In fiscal year 2016/2017, Real Alternatives continued to publish updated health information on its LoveFacts website. The organization promotes chastity, through the LoveFacts website, as the best way to prevent sexually transmitted diseases and unexpected pregnancies. The organization educates high school and college students about the importance of living a chaste lifestyle at many national conferences.

Real Alternatives sponsored the Love and Fidelity Network Annual Conference, "Sexuality, Integrity and the University" at Princeton University. This event was attended by over 300 students representing 50 colleges from around the country who received information on the LoveFacts website. Students for Life of America and the Cardinal O'Connor Conference on Life were held on the same day this year and Real Alternatives sponsored both conferences. The Organization had a physical presence at the Cardinal O'Connor Conference on Life at Georgetown University. It is the largest student run pro-life conference in the country with nearly 700 students attending this event. Real Alternatives provided sponsorship to Students for Life of America at their annual East and West Coast Conferences with program advertisements and conference bags inserts providing information on LoveFacts.org. The East Coast Conference had about 2000 attend and the West Coast Conference had nearly 800 attending.

For the LoveFacts.org website overall, in 2016/2017, 4,395 individuals viewed the health information and studies on 16,570 web pages.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting.

Basis of Presentation

The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Accordingly, net assets of Real Alternatives and changes therein are classified and reported as follows:

Unrestricted net assets are not restricted by donors, or the donor-imposed restrictions have expired.

(continued)

REAL ALTERNATIVES
NOTES TO FINANCIAL STATEMENTS

Temporarily restricted net assets contain donor-imposed restrictions that permit the Organization to use or expend the assets as specified. The restrictions are satisfied either by the passage of time or by actions of the Organization.

Permanently restricted net assets consist of property contributed which contain donor-imposed restrictions that stipulate the resources be maintained permanently but permit the Organization to use, or expend part or all of the income derived from, the donated assets for specified purposes.

Revenue and Support Recognition

The Organization recognizes contract revenues in the statements of activities to the extent that expenses have been incurred for the purpose specified by the granting agency during the period. In applying this concept, the legal and contractual requirements of the grant are used as guidance.

Contributions received by the Organization are recorded as unrestricted, temporarily restricted, or permanently restricted support. This requirement is dependent on the existence and/or nature of any donor restrictions. All other donor-restricted support is reported as an increase in temporarily restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions.

Cash Equivalents

Real Alternatives considers all unrestricted, highly liquid deposits to be cash equivalents.

Accounts Receivable

No allowances for uncollectible accounts receivable are deemed necessary as of June 30, 2017 and 2016.

Inventories

Inventories are stated at the lower of cost or market.

Equipment, Furniture, and Fixtures

Purchases of equipment, furniture, and fixtures having a unit cost of \$600 or more are capitalized at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from three to five years.

(continued)

REAL ALTERNATIVES
NOTES TO FINANCIAL STATEMENTS

Upon cancellation or termination of the PA Alternatives to Abortion contracts, disposition of personal property with a remaining useful life that was purchased with DHS funds is subject to certain contract provisions. Specifically, those provisions permit the Organization, with approval from DHS, to transfer such property to another contractor designated by DHS or to reimburse DHS for the remaining life of the property, as determined by DHS, if the Organization wishes to retain or sell such property. Net property purchased and capitalized with DHS funds amounted to \$20,898 and \$32,221 as of June 30, 2017 and 2016.

The state of Michigan reserves the right to retain or transfer title to all items of equipment having a unit acquisition cost of \$5,000 or more to the extent that Michigan's proportionate interest in such equipment supports such retention or transfer of title. Net property purchased and capitalized with Michigan funds amounted to \$1,597 and \$3,885 as of June 30, 2017 and 2016.

Equipment purchased to support the contract with Indiana was done in accordance with TANF regulations per OMB Circular A-110. Net property purchased and capitalized with Indiana funds amounted to \$3,312 and \$8,341 as of June 30, 2017 and 2016.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. The costs related to the contracts have been summarized according to budget categories established by the state agencies.

Income Taxes

The Organization's operations are exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

The Organization adheres to the provisions of Financial Accounting Standards Board (FASB) Codification 740, *Income Taxes* (ASC 740). ASC 740 establishes rules for recognizing and measuring tax positions taken in an income tax return, including disclosures of uncertain tax positions (UTPs). ASC 740 mandates that organizations evaluate all material income tax positions for periods that remain open under applicable statutes of limitation, as well as positions expected to be taken in future returns. The UTP rules then impose a recognition threshold on each tax position. A company can recognize an income tax benefit only if the position has a "more likely than not" (i.e., more than 50 percent) chance to be sustained on the technical merits. For the years ended June 30, 2017 and 2016, the Organization has taken no material tax positions on their applicable tax filings that do not meet the more likely than not threshold. As a result, no amount for UTPs has been included in the financial statements. The Organization believes it is no longer subject to income tax examinations for the fiscal years prior to the year ended June 30, 2014.

(continued)

REAL ALTERNATIVES
NOTES TO FINANCIAL STATEMENTS

Advertising Costs

The Organization follows the policy of charging the costs of communicating advertising to expense at the time the advertising takes place. Production advertising costs, when applicable, are charged to expense the first time the advertising takes place. Advertising expense for the PA program was \$518,118 and \$557,562 for the years ended June 30, 2017 and 2016. Expense for the Michigan program was \$45,346 and \$167,819 for the years ended June 30, 2017 and 2016. Expense for the Indiana program was \$129,710 and \$404,310 for the years ended June 30, 2017 and 2016.

Service Provider Adjustments

In the normal course of operations, adjustments may be made to current or prior year amounts paid to service providers. These adjustments, which may be material, are the results of the application of monitoring procedures, audit procedures, government agency audits, or the results of the final close out procedures for any given contract year. For prior year periods, these adjustments may result in amounts to be returned to the program office of the state agencies. The effects of current year service provider adjustments, prior period service provider adjustments, and any amounts returned to DHS, MDHHS, or ISDH are reflected in the statements of activities when determined.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recently Issued Accounting Pronouncements

In August 2016, the FASB issued Accounting Standard Update (ASU) 2016-14, *Presentation of Financial Statement of Not-for-Profit Entities (Topic 958)*. The amendments in this ASU include two classes of net asset classifications, options for presenting cash flow from operations, and many additional disclosure requirements. The changes are effective for the Organization on July 1, 2018. Management has not determined the impact of these changes on the Organization's financial statements.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*. This pronouncement, and related subsequent pronouncements, requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The changes become effective for the Organization on July 1, 2019. Management has not yet determined the impact of these changes on the Organization's financial statements.

(continued)

REAL ALTERNATIVES
NOTES TO FINANCIAL STATEMENTS

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The changes associated with this ASU include the requirement for lessees to recognize the underlying assets and liabilities associated with all operating leases with terms greater than 12 months. The changes become effective for the Organization on July 1, 2020. Management has not determined the impact of these changes on the Organization's financial statements.

Subsequent Events

Management evaluated subsequent events through March 27, 2018, the date the financial statements were available to be issued.

3. EQUIPMENT, FURNITURE, AND FIXTURES

Equipment, furniture, and fixtures consist of the following at June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Equipment	\$ 137,798	\$ 138,619
Furniture and fixtures	29,768	30,055
Software	<u>58,687</u>	<u>58,687</u>
	226,253	227,361
Less accumulated depreciation and amortization	<u>(195,380)</u>	<u>(175,502)</u>
Net book value	<u>\$ 30,873</u>	<u>\$ 51,859</u>

Depreciation and amortization expense for the years ended June 30, 2017 and 2016, totaled \$20,875 and \$27,337.

4. LEASE

The Organization currently leases 5,600 square feet of office space under a lease that expired June 30, 2017, but renewed through June 30, 2018. Future lease renewals are dependent on funding from the Commonwealth of Pennsylvania. Future minimum payments required under the lease are \$61,476 for the year ended June 30, 2018. Total rent expense was \$66,458 and \$66,432 for the years ended June 30, 2017 and 2016.

(continued)

REAL ALTERNATIVES

NOTES TO FINANCIAL STATEMENTS

5. CONCENTRATION OF RISK

Cash

The Organization maintains its cash in bank accounts held by high credit quality institutions. Deposits at these institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000. The balance of the cash was not insured or collateralized in the Organization's name, but was collateralized in accordance with Commonwealth of Pennsylvania Act 72 which requires the credit institution to pool collateral for all deposits and have the collateral held by an approved custodian in the institution's name.

Contract Revenue

The Organization receives a substantial amount of its support from DHS. A significant reduction in the level of this support, if it were to occur, would have a significant effect on the Organization's program and activities. Grant support from the DHS amounted to \$7,263,000 for the years ended June 30, 2017 and 2016, respectively. During those years, of the total amount, \$1,000,000 each year was from the Health and Human Services TANF block grant to the Commonwealth of Pennsylvania.

For the year ended June 30, 2017, the money received was for the fifth year of a five year grant agreement with The Department of Human Services totaling \$33,808,000. The term of the grant is for July 1, 2012, through June 30, 2017, with two additional optional one-year renewal periods. However, DHS did not renew the grant agreement, but instead chose to extend it for three (3) months through September 30, 2017, while a new grant agreement was being negotiated. The Organization and DHS then entered into a new grant agreement with a term from October 1, 2017 through June 30, 2019, with three additional optional one-year renewal periods, totaling \$13,087,370.

Additional grant support from the MDHHS amounted to \$400,000 for the period ending September 30, 2017 of state funds, along with the \$1,550,000 for the period ending December 31, 2016. The Organization entered into a new contract with MDHHS with a term from October 1, 2017 through September 30, 2018 totaling \$650,000.

Grant support from the ISDH amounted to \$2,250,000 of TANF funds for the year ending September 30, 2017. The Organization entered into a new contract with ISDH with a term from October 1, 2017 through September 30, 2018 totaling \$2,250,000.

6. AUDIT

The grants received by the Organization are subject to audit and verification by grantor agencies, principally DHS, MDCH and IDII. Any disallowed costs, including costs for which the Organization has already received payment, may result in a liability of the applicable funds. As of the date of this report, management is unaware of any material adjustments that would be required as a result of such an audit.

(continued)

REAL ALTERNATIVES
NOTES TO FINANCIAL STATEMENTS

The Organization was audited by the Pennsylvania Department of Human Services, Bureau of Financial Operations (BFO). The audit covered the period from July 1, 2012, to June 30, 2015. All issues raised in the BFO audit have been resolved between DHS and Real Alternatives, resulting in no financial impact to Real Alternatives. No material adjustments are required as a result of the BFO audit.

7. LINE OF CREDIT

Real Alternatives has engaged FNB (formerly Metro Bank) as the organization's main depository. A line of credit with FNB (formerly Metro Bank) was obtained on April 10, 2014, using the funds received under the Commonwealth of Pennsylvania Department of Human Services Grant #4100060934 as security for the line of credit. As of June 30, 2017 and 2016, there was a balance of zero and \$29,080 on the \$350,000 line of credit. The Organization recently secured an additional \$150,000 on the PA line of credit to bring the total to \$500,000. Interest on the line of credit is 4%, per annum. The line of credit is reviewed annually for renewals and extensions. In December of 2017, the Organization also secured separate lines of credit using the agreements between the Organization and Michigan and Indiana as security. Each line of credit was for \$100,000.

8. EMPLOYEE BENEFITS

Real Alternatives sponsors a 403(b) retirement savings plan to which all eligible employees of the Organization may contribute up to the maximum allowed by law. The Organization matches these contributions dollar for dollar up to 4% of the employee's salary contributed to the plan. The Organization's contribution was \$28,105 and \$27,008 for the years ended June 30, 2017 and 2016.

SUPPLEMENTARY INFORMATION

REAL ALTERNATIVES

PENNSYLVANIA PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM
DHS CONTRACT NO. 4100060934

INVOICED REVENUE AND EXPENDITURES

YEAR ENDED JUNE 30, 2017

	State Actual	State Budget	State Over (Under)	TANF Actual	TANF Budget	TANF Over (Under)	Total Actual	Total Budget	Total Over (Under)
Administrative									
Personnel	\$ 89,617	\$ 129,347	\$ (39,730)	\$ 14,307	20,653	\$ (6,346)	\$ 103,924	\$ 150,000	\$ (46,076)
President & CEO	62,427	86,232	(23,805)	9,968	13,768	(3,800)	72,395	100,000	(27,605)
Vice President of Administration	22,629	34,493	(11,864)	3,614	5,507	(1,893)	26,243	40,000	(13,757)
Accountant	12,762	21,558	(8,796)	2,038	3,442	(1,404)	14,800	25,000	(10,200)
Bookkeeper									
Overtime	1,107	3,449	(2,342)	177	551	(374)	1,284	4,000	(2,716)
Unused sick	13,124	21,558	(8,434)	2,095	3,442	(1,347)	15,219	25,000	(9,781)
Payroll taxes	937	1,725	(788)	150	275	(125)	1,087	2,000	(913)
Workers' compensation insurance	40,225	64,674	(24,449)	6,424	10,326	(3,902)	46,649	75,000	(28,351)
Employee group insurance	8	852	(854)	1	138	(137)	9	1,000	(991)
Job advertising									
Employee screening	8,214	12,935	(4,721)	1,312	2,065	(69)	500	1,500	(5474)
Pension contribution	2,615	5,173	(2,558)	416	827	(753)	9,526	15,000	(5,474)
Professional development and training	253,665	382,437	(128,772)	40,502	61,063	(20,561)	294,167	443,500	(149,333)
Total personnel									
Operating expenses									
Consulting	13,196	30,181	(16,985)	2,107	4,819	(2,712)	15,303	35,000	(19,697)
Postage/shipping	4,130	11,210	(7,086)	660	1,790	(1,130)	4,790	13,000	(8,210)
Auditing	12,576	22,420	(9,844)	2,008	3,580	(1,572)	14,584	26,000	(11,416)
Travel/lodging	36,732	862	(789)	12	138	(126)	85	1,000	(915)
Rent	56,051	12,935	(19,259)	5,875	8,949	(3,074)	42,667	65,000	(22,333)
Telephone service	6,035	1,703	(6,900)	964	2,065	(1,101)	6,969	15,000	(8,001)
General business liability insurance	4,252	4,312	(66)	272	275	(3)	1,975	2,000	(25)
Directors/owners liability insurance	8,471	69,961	(61,490)	679	688	(9)	4,931	5,000	(69)
Office expense		25,869	(25,869)	1,352	11,839	(10,487)	9,823	81,800	(71,977)
Computer upgrades		5,000	(5,000)	-	4,131	(4,131)	-	30,000	(30,000)
Resources Development								5,000	(5,000)
Total operating expenses	87,238	240,526	(153,298)	13,929	38,274	(24,345)	101,157	278,800	(177,643)
Equipment	2,345	3,337	(992)	375	663	(288)	2,720	4,000	(1,280)
Equipment service contracts	343,238	626,300	(283,062)	54,806	106,000	(45,194)	398,044	726,300	(328,256)
Total administrative expenditures									

(continued)

REAL ALTERNATIVES

PENNSYLVANIA PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM
DHS CONTRACT NO. 4100060934

INVOICED REVENUE AND EXPENDITURES (Conf'd)

YEAR ENDED JUNE 30, 2017

Services	State Actual	State Budget	State Over (Under)	TANF Actual	TANF Budget	TANF Over (Under)	Total Actual	Total Budget	Total Over (Under)
Personnel									
Vice President of Operations	109,018	120,724	(11,706)	17,410	19,276	(1,866)	126,428	140,000	(13,572)
Contract Compliance Services	9,948	12,935	(2,987)	1,588	2,065	(477)	11,536	15,000	(3,464)
Services Coordinator	36,986	43,978	(6,992)	5,906	7,022	(1,116)	42,892	51,000	(8,108)
Billing Coordinator	6,457	10,348	(3,891)	1,031	1,652	(621)	7,488	12,000	(4,512)
Outreach Coordinator	6,651	10,348	(3,697)	1,063	1,652	(589)	7,714	12,000	(4,286)
Special Projects Coordinator	6,839	8,623	(1,784)	1,092	1,377	(285)	7,931	10,000	(2,069)
Services Assistant	2,432	4,312	(1,880)	388	688	(300)	2,820	5,000	(2,180)
LifeAid Hotline Counselors	3,319	18,109	(14,790)	530	2,891	(2,361)	3,849	21,000	(17,151)
Overtime	412	2,156	(1,744)	66	344	(278)	478	2,500	(2,022)
Unused sick	13,124	23,283	(10,159)	2,095	3,717	(1,622)	15,219	27,000	(11,781)
Payroll taxes	767	1,725	(958)	122	275	(153)	889	2,000	(1,111)
Workers' compensation insurance	18,225	38,804	(20,579)	2,910	6,196	(3,286)	21,135	45,000	(23,865)
Employee group insurance	572	362	(290)	91	138	(47)	663	1,000	(337)
Job Advertising	431	431	(431)	-	69	(69)	-	500	(500)
Employee screening	5,797	6,467	(670)	926	1,033	(107)	6,723	7,500	(777)
Pension contribution	83	1,724	(1,641)	14	276	(262)	97	2,000	(1,903)
Professional development	220,630	304,829	(84,199)	35,232	48,671	(13,439)	255,862	353,500	(97,638)
Total personnel									
Operating									
Information and training materials	6,864	8,623	(1,759)	1,096	1,377	(281)	7,960	10,000	(2,040)
Services advertising	429,922	431,158	(1,236)	68,654	68,842	(188)	498,576	500,000	(1,424)
Travel	6,675	8,623	(1,948)	1,066	1,377	(311)	7,741	10,000	(2,259)
Services database consulting and development	6,273	21,558	(15,285)	1,002	3,442	(2,440)	7,275	25,000	(17,725)
Meetings/seminars	7,318	8,623	(1,305)	1,169	1,377	(208)	8,487	10,000	(1,513)
Minor equipment reimbursement	4,389,095	4,673,924	(284,829)	790,027	746,726	(43,751)	5,179,122	5,420,200	(241,078)
Counseling reimbursement	2,913	6,467	(3,554)	465	1,033	(568)	3,378	7,500	(4,122)
Hotline referral system		129,348	(129,348)	-	20,652	(20,652)	-	150,000	(150,000)
Contract close out costs									
Total operating	4,849,060	5,288,755	(439,695)	863,479	844,445	(19,034)	5,712,539	6,133,200	(420,661)
Equipment	27,632	43,116	(15,464)	3,727	6,834	(3,157)	31,379	50,000	(18,621)
Pregnancy test kits	5,097,342	5,636,700	(539,358)	902,436	900,000	-	2,438	5,999,780	(536,920)
Total services expenditures									
Total administrative and services expenditures									
* See unused contract revenue returned to DHS (#5) of the reconciliation of cash received by Pennsylvania Pregnancy & Parenting Support Services Program to Statement of Functional Expense (page 20).	\$ 5,440,580	\$ 6,263,000	\$ (822,420)	\$ 957,244	* \$ 1,000,000	\$ (42,756)	\$ 6,397,824	\$ 7,263,000	\$ (865,176)*

REAL ALTERNATIVES

RECONCILIATION OF CASH RECEIVED BY PENNSYLVANIA PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM TO STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2017

Cash received from PA Dept. of Human Services (DHS) by the Pennsylvania Pregnancy & Parenting Support Services Program Contract No. 4100060934	\$ 7,263,000
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Adjustments due to financial records being kept according to accounting principles generally accepted in the United States of America (GAAP) per contract with DHS, Contract No. 4100060934

1. Expenses classified as assets and liabilities not accounted for as functional expenses under GAAP	19,046
2. Depreciation expense	11,234
3. Salvage value of assets disposed of	III
4. Service provider funds from prior years returned to DHS	43,070
5. Unused contract revenue to be returned to DHS	<u>(865,176)</u>

Total functional expenses for Program Services - Pennsylvania Pregnancy & Parenting Support Services Program, in accordance with GAAP	\$ <u>6,471,285</u>
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The administrative cost ratio for the period July 1, 2016 to June 30, 2017 is 6.22%.

REAL ALTERNATIVES

PENNSYLVANIA PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM
DHS CONTRACT NO. 4100060934

STATEMENT OF PROGRAM GENERATED INCOME AND INTEREST EARNED

YEAR ENDED JUNE 30, 2017

	Additional Cash Earned Available for Program Use	Total Expended for Counseling Reimbursement	Unused Balance
Interest earned	\$ 4,189	\$ -	\$ 4,189
Other funds - contributions	<hr/>	<hr/>	<hr/>
	<hr/>	<hr/>	<hr/>

REAL ALTERNATIVES

MICHIGAN PREGNANCY AND PARENTING SUPPORT SERVICES PROGRAM MDCH CONTRACT NO. 20142043

INVOICED REVENUE AND EXPENDITURES

Administrative	July 1, 2016 to						July 1, 2014					
	October 1, 2013 to June 30, 2017			June 30, 2017			to JUNE 30, 2015			to JUNE 30, 2014		
	State Actual	TANF Actual	Total Budget	TANF Budget	Total Budget	State & TANF Over (Under)	State Actual	TANF Actual	Total Actual	State Actual	TANF Actual	State Actual
Personnel												
President & CEO	65,000	4,418	69,418	56,413	12,596	69,009	409	15,166	4,418	19,584	20,338	17,330
VP - Administration	22,251	3,507	25,755	15,289	3,595	22,248	3,510	8,156	3,507	11,663	7,137	5,366
Assistant Director of Finance	1,777	-	1,777	1,777	-	1,777	-	-	-	-	-	37
Accountant	5,908	937	6,845	5,372	1,163	6,535	310	2,105	937	3,042	1,314	1,123
Bookkeeper	3,054	505	3,559	3,831	829	4,660	(1,061)	1,068	505	1,573	974	908
Professional Development	1,383	77	1,460	1,412	306	1,718	(258)	442	77	519	730	210
Accrued Vacation & Sick	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	5,297	586	5,883	5,383	1,208	6,791	(608)	1,250	586	1,836	1,514	1,125
Workers Compensation Insurance	429	36	465	433	94	527	(62)	130	36	166	125	79
Pension	2,546	230	2,776	2,833	624	3,507	(731)	712	230	942	780	507
Employee Group Insurance	21,844	1,663	23,507	21,000	4,545	25,545	(2,058)	5,285	1,663	6,948	7,120	5,742
Job Advertising	58	14	72	1,000	217	1,217	(1,145)	58	14	72	-	-
New Employee Screening	-	-	-	500	108	608	(608)	-	-	-	-	-
Total Personnel	129,547	11,973	141,520	118,493	25,649	144,142	(3,622)	34,372	11,973	46,345	40,002	27,288
Operating Expenses												
Consulting	4,605	917	5,522	5,205	1,127	6,332	(810)	1,329	917	2,246	1,071	472
Legal	165	-	165	1,000	216	1,216	(1,051)	-	-	-	164	1,733
Postage/Shipping	3,304	51	3,355	3,105	672	3,777	(422)	1,302	51	1,553	1,231	-
Auditing	5,248	519	5,767	5,199	1,125	6,324	(557)	1,668	519	2,187	1,614	451
Travel/Lodging	310	-	310	813	776	989	(679)	-	-	-	1,119	848
Rent	16,000	1,383	17,383	18,071	3,912	21,983	(4,600)	5,160	(2)	6,543	4,974	3,397
Telephone Service	3,358	269	3,657	2,746	594	3,340	317	893	237	1,162	1,243	748
General Business Liability Insurance	741	65	806	884	191	1,075	(269)	237	65	302	230	165
Insurance-Directors & Officers	1,830	161	1,991	1,944	421	2,365	(12,495)	592	161	753	559	395
Office Expense	6,015	331	6,346	13,105	5,736	18,841	(1,500)	1,087	331	1,418	1,666	2,267
Computer Resources	11,899	-	11,899	13,399	-	13,399	(1,500)	-	-	-	-	11,899
Total Operating	53,505	3,696	57,201	65,471	14,170	79,641	(22,440)	12,466	5,606	16,162	12,736	9,014
Equipment												
Equipment Service Contracts	827	65	892	834	161	1,015	(123)	339	65	404	248	144
Total administrative expenditures	183,879	15,734	199,613	184,798	40,000	224,798	(25,182)	47,177	15,734	62,911	53,006	36,446
Michigan YTD Jun-2017 Administrative Expenses per June 2017 FSR submitted on 7/26/2017	183,879	15,774	199,613	184,798	40,000	224,798	(25,185)	-	-	-	-	47,249

(continued)

REAL ALTERNATIVES

MICHIGAN PREGNANCY AND PARENTING SUPPORT SERVICES PROGRAM MDCH CONTRACT NO. 20142043

INVOICED REVENUE AND EXPENDITURES (Cont'd)

	State Actual	October 1, 2013 to June 30, 2017		July 1, 2016 to June 30, 2017		July 1, 2015 to JUNE 30, 2016		July 1, 2014 to JUNE 30, 2015		OCTOBER 1, 2013 to JUNE 30, 2014	
		Total Actual	TANF Actual	Total Budget	TANF Budget	Total State Actual	TANF Actual	Total State Actual	TANF Actual	Total State Actual	TANF Actual
Services											
Personnel											
Vice President	55,909	2,659	58,568	47,041	12,405	59,446	(878)	14,939	2,659	17,598	15,947
Services Coordinator	10,251	1,420	11,671	6,937	4,663	11,600	71	3,326	1,420	4,746	4,176
Services Assistance	5,790	515	6,305	1,363	4,876	6,239	66	2,971	515	3,486	2,572
Service Provider Approval	5,866	29	5,895	10,749	0	10,749	(4,854)	14	29	43	2,312
Billing Coordinator	6,500	1,501	8,001	7,697	0	7,697	304	1,292	1,501	2,793	2,497
Service Provider Monitoring	9,231	139	9,370	9,431	0	9,431	(61)	2,798	139	2,937	5,224
Toll Free Counselor	1,231	108	1,339	1,553	410	1,963	(624)	321	108	429	449
Acmed Vacation & Sick	6,542	0	6,942	6,502	0	6,715	0	8,217	1,432	400	1,832
Payroll Taxes	3,448	30	3,78	3,38	89	3,427	(49)	106	30	136	76
Workers Compensation Insurance	2,197	148	2,345	2,469	651	3,120	(75)	636	148	784	397
Pension	12,813	683	15,496	13,223	3,487	16,710	(3,214)	2,541	683	3,224	4,075
Employee Group Insurance											3,327
Total Personnel	116,678	7,632	124,310	107,303	28,296	135,599	(11,289)	30,576	7,632	38,008	40,500
Operating											25,239
Client Education Materials	80,154	1,306	81,460	106,642	15,000	121,642	(40,182)	3,247	1,306	4,553	70,362
Services Advertising	216,018	31,234	248,052	234,068	34,723	268,791	(20,739)	14,112	31,234	45,346	167,819
Meetings/Seminars	2,513	0	2,513	5,000	1,318	6,318	(3,805)	2,513	2,513	-	34,888
Travel	5,246	125	5,371	8,082	2,131	10,213	(4,842)	2,164	125	2,289	-
Srvcs Database Consulting & Dev	16,902	255	17,157	24,203	6,382	30,585	(13,428)	1,509	255	1,764	1,288
Client Services	921,135	133,494	1,054,629	874,140	270,630	1,144,770	(90,141)	349,319	133,494	482,813	337,489
Toll Free Referral System	1,149	115	1,264	1,053	278	1,331	(67)	377	115	492	372
Contract Closeout Cost											232
Total Operating	1,243,917	166,529	1,410,446	1,253,188	330,462	1,583,650	(173,204)	373,241	166,529	539,770	580,183
Equipment											278,568
Pregnancy Test Kits	5,526	796	6,322	4,711	1,242	5,953	369	1,864	796	2,660	2,987
Total services expenses	1,366,121	174,957	1,541,078	1,365,202	360,000	1,723,202	(184,124)	405,481	174,957	580,438	665
Total administrative and services expenditures	\$ 1,550,000	\$ 190,691	\$ 1,740,691	\$ 1,550,000	\$ 400,000	\$ 1,920,000	\$ (209,309)	\$ 452,658	\$ 190,691	\$ 676,676	\$ 349,918
Michigan YTD Jun-2017 Services Expenses per June 2017 FSR submitted on 7/26/2017	1,366,121	174,957	1,541,078	1,365,202	360,000	1,723,202	(184,124)	405,481	174,957	580,438	665
Michigan YTD Jun-2017 Administrative and Services Expenses per June 2017 FSR submitted on 7/26/2017	1,550,000	190,691	1,740,691	1,550,000	400,000	1,920,000	\$ (209,309)	\$ 452,658	\$ 190,691	\$ 676,676	\$ 349,918

Michigan YTD Jun-2017 Services Expenses per June 2017 FSR submitted on 7/26/2017

Michigan YTD Jun-2017 Administrative and Services Expenses per June 2017 FSR submitted on 7/26/2017

REAL ALTERNATIVES

MICHIGAN PREGNANCY AND PARENTING SUPPORT SERVICES PROGRAM
MDCH CONTRACT NO. 20142043

INVOICED REVENUE AND EXPENDITURES: START-UP ADMINISTRATIVE & SERVICES EXPENSES

OCTOBER 1, 2013 TO DECEMBER 31, 2016, ADVERTISING EXPENSE THROUGH APRIL 30, 2016

Administrative		Services	
Personnel	71,294	Personnel	67,152
Operating	33,171	Operating	526,338
Equipment	333	Equipment	1,712
Total administrative expenditures	<u>\$ 104,798</u>	Total services expenses	<u>\$ 595,202</u>
Administrative Cost Ratio	<u>14.97%</u>	Total administrative and services expenditures	<u>\$ 700,000</u>

Expenditures reported through June 30, 2016.

REAL ALTERNATIVES

MICHIGAN PREGNANCY AND PARENTING SUPPORT SERVICES PROGRAM MDCH CONTRACT NO. 20142043

RECONCILIATION OF CASH RECEIVED BY MICHIGAN PREGNANCY AND PARENTING SUPPORT SERVICES TO STATEMENT OF FUNCTIONAL EXPENSES

PERIOD JULY 1, 2016 TO JUNE 30, 2017.

Cash received from MDCH by the Michigan Pregnancy & Parenting Support Services Grant Agreement 20142043	\$ 452,657
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Adjustments due to financial records being kept according to generally
accepted accounting principles accepted in the United States of
America (GAAP) per contract with MDCH, Contract No. 20142043

1. Expenses classified as assets and liabilities not accounted for as functional expenses under GAAP	(317)
2. Depreciation expense	2,290
3. Expenses reported but incurred in prior fiscal year	(452)
4. Expenses incurred but not reimbursed	<u>190,691</u>

Total functional expenses for Program Services - Michigan Pregnancy & Parenting Support Services Program, in accordance with GAAP	\$ <u>644,869</u>
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The administrative cost ratio for the period July 1, 2016 to June 30, 2017 is 9.80%.

REAL ALTERNATIVES

MICHIGAN PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM
MDCH CONTRACT NO. 20142043

STATEMENT OF PROGRAM GENERATED INCOME AND INTEREST EARNED

PERIOD JULY 1, 2016 TO JUNE 30, 2017

	Additional Cash Earned Available for Program Use	Total Expended for Counseling Reimbursement	Unused Balance
Interest earned	\$ 129	\$ -	\$ 129
Other funds	<hr/>	<hr/>	<hr/>
	<hr/> \$ 129	<hr/> \$ -	<hr/> \$ 129

REAL ALTERNATIVES

INDIANA PREGNANCY AND PARENTING SUPPORT SERVICES PROGRAM ISDH CONTRACT NO. A70-5-041137 & 000000000000000000017466

INVOICED REVENUE AND EXPENDITURES

OCTOBER 1, 2016 TO JUNE 30, 2017

	State Actual	State Budget	State Over/(Under)	July 1, 2016 to June 30, 2017		July 1, 2015 to June 30, 2016		July 1, 2015 to September 30, 2015	
				State Actual	State Actual	State Actual	State Actual	State Actual	State Actual
Administrative									
Personnel	\$ 26,964	\$ 55,000	\$ (28,036)	\$ 41,065	\$ 42,703	\$ 11,621	\$ 7,426	\$ 7,426	\$ 1,220
President & CEO	16,376	20,000	(3,624)	8,754	3,476	1,293	216	216	10
VP of Administration	6,353	6,000	353	1,293	813	1,293	58	58	
Senior Accountant	984	2,000	(1,016)	1,371	1,120	2,945	196	196	
Bookkeeper	960	2,000	(1,040)	3,941	1,773	1,773	25	25	
Professional Development	3,057	5,000	(1,943)	287	1,701	1,701	375	375	
Payroll/Taxes	187	500	(313)	1,287	1,015	1,015	1,652	1,652	
Workers Compensation Insurance	1,326	2,500	(1,174)	1,285	1,015	1,015			
Pension	7,626	14,000	(6,374)	12,855	10,115	10,115			
Employee Group Insurance	291	500	(209)	295	—	—			
Job Advertising	250	250	(250)	—	—	—			
New Employee Screening	—	—	—	—	—	—			
Total Personnel	64,124	107,750	(43,626)	95,692	74,669	11,218			
Operating Expenses									
Accounting/IT/Legal/Consulting	2,938	10,000	(7,162)	3,344	2,068	2,398			
Postage/Shipping	1,538	10,000	(8,462)	(1,501)	3,839	940			
Auditing	2,499	4,000	(1,501)	(479)	2,121	2,305			
Travel/Lodging	21	500	(479)	(32,823)	11,372	5			5
Rent	7,175	40,000	(32,823)	(2,082)	1,800	7,164			
Telephone Service	1,318	3,500	(2,182)	(666)	2,051	3,205			
General Business Liability Insurance	234	1,000	(866)	525	1,311	46			
Insurance-Directors & Officers	834	1,500	(666)	4,335	793	112			
Office Expense	2,735	31,000	(28,265)	(15,000)	4,186	—			
Computer Resources	—	15,000	—	—	—	—			
Total Operating	19,412	116,500	(97,088)	29,316	19,916	2,233			
Equipment Service Contracts	447	750	(303)	709	350	48			
Total Administrative Expenditures	\$3,653	225,000	(141,017)	125,717	94,944	13,459			
ISDH Administrative Expenses - July 1, 2016 to September 30, 2016					41,734				
October 1, 2016 to June 30, 2017					83,983				
Total Administrative Expenses July 1, 2016 to June 30, 2017					125,717				
ISDH Administrative Expenses - July 1, 2015 to September 30, 2015					13,459				
October 1, 2015 to June 30, 2016					81,445				
Total Administrative Expenses July 1, 2015 to June 30, 2016					94,944				
Administrative Expenses as reported to ISDH for June 2017 on 7/20/2017					(14,017)				

(continued)

REAL ALTERNATIVES

INDIANA PREGNANCY AND PARENTING SERVICES SUPPORT PROGRAM
ISDH CONTRACT NO. A70-5-041137 & 00000000000000000000017466

INVOICED REVENUE AND EXPENDITURES (Cont'd)

OCTOBER 1, 2016 TO JUNE 30, 2017

	State Actual	State Budget	State Over/(Under)	July 1, 2016 to June 30, 2017		July 1, 2015 to June 30, 2016		July 1, 2016 to September 30, 2017	
				State Actual	State Actual	State Actual	State Actual	State Actual	State Actual
Services									
Personnel									
Vice President of Operations	\$ 14,406	\$ 40,000	\$ (25,594)	\$ 22,915	\$ 18,660				2,625
Indiana Services Director	4,081	40,000	(36,919)	5,741	-				434
Services Coordinator	2,932	10,000	(7,068)	6,115	4,209	3,203	684		
Billing Coordinator	3,494	5,000	(1,006)	4,275	3,201	1,330	113		
Service Assistance	56	7,500	(7,444)	5,977	5,165	5,165	77		5,081
Service Provider Approval	84	2,000	(2,016)	3,938	2,946	2,946	213		355
Service Provider Monitoring	1,084	3,000	(1,916)	2,705	2,380	2,380	21		116
Hotline Counselor	1,554	9,000	(7,446)	1,451	1,012	1,012	963		963
Payroll Taxes	153	500	(347)	235	739	739			
Workers Compensation Insurance	603	2,000	(1,397)	6,092	5,762	5,762			
Pension	3,083	10,000	(6,917)						
Employee Group Insurance									
Total Personnel	<u>\$ 31,510</u>	<u>131,000</u>	<u>(99,470)</u>	<u>55,982</u>	<u>46,397</u>	<u>46,397</u>	<u>10,682</u>		
Operating									
Client Education Materials	11,558	20,000	(8,442)	46,539	87,457	87,457	144		
Services Advertising	-	7,000	(7,000)	105,110	429,309	429,309	-		
Meetings/Seminars/Conference	1,402	10,000	(8,598)	4,837	-	-			
Travel	4,271	15,000	(10,729)	3,281	911	911	1,071		
Services Database Consulting & Dev	1,454,925	1,800,000	(354,775)	5,964	1,370,014	1,370,014	277,581		
Client Services	625	2,500	(1,875)	1,929,979	608	608	64		
Hotline Referral System	-	25,000	(25,000)	5,962	-	-			
Contract Closeout Cost									
Total Operating	<u>1,472,731</u>	<u>1,889,000</u>	<u>(416,259)</u>	<u>2,101,823</u>	<u>1,880,173</u>	<u>1,880,173</u>	<u>27,771</u>		
Equipment									
Frigidity/Test Kits	3,968	\$ 5,000	(1,032)	6,398	2,006	2,006	-		
Total services expenses	<u>\$ 1,538,279</u>	<u>2,025,000</u>	<u>(516,721)</u>	<u>2,164,223</u>	<u>1,938,576</u>	<u>1,938,576</u>	<u>26,453</u>		
Total administrative and services expenditures	<u>\$ 1,592,262</u>	<u>\$ 2,250,000</u>	<u>(657,738)</u>	<u>\$ 2,289,940</u>	<u>\$ 2,023,520</u>	<u>\$ 2,023,520</u>	<u>29,952</u>		
ISDH Services Expenses - July 1, 2016									
10 September 30, 2016									
Total Services Expenses July 1, 2016 to June 30, 2017									
ISDH Admin & Svcs Expenses - July 1, 2016									
to September 30, 2015									
October 1, 2015 to June 30, 2016									
Total Services Expenses July 1, 2015 to June 30, 2016									
ISDH Admin & Svcs Expenses - July 1, 2015									
to September 30, 2015									
October 1, 2015 to June 30, 2016									
Total Admin & Svcs Expenses July 1, 2015 to June 30, 2016									
ISDH Services Expenses - July 1, 2015									
to September 30, 2015									
October 1, 2015 to June 30, 2016									
Total Services Expenses July 1, 2015 to June 30, 2016									
ISDH Admin & Svcs Expenses - July 1, 2015									
to September 30, 2015									
October 1, 2015 to June 30, 2016									
Total Admin & Svcs Expenses July 1, 2015 to June 30, 2016									
ISDH Admin & Svcs Expenses - July 1, 2015									
to September 30, 2015									
October 1, 2015 to June 30, 2016									
Total Admin & Svcs Expenses July 1, 2015 to June 30, 2016									
ISDH Admin & Svcs Expenses as reported									
to ISDH for June 2017 on 7/20/2017									
Administrative & Services Expenses as reported									
to ISDH for June 2017 on 7/20/2017									
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ISDH Admin & Svcs Expenses as reported									
to ISDH for June 2017 on 7/20/2017									
Administrative & Services Expenses as reported									

REAL ALTERNATIVES

RECONCILIATION OF CASH RECEIVED BY INDIANA PREGNANCY & PARENTING SUPPORT SERVICES TO STATEMENT OF FUNCTIONAL EXPENSES

PERIOD JULY 1, 2016 to JUNE 30, 2017

Cash received from ISDH by the Indiana Pregnancy & Parenting Support Services Grant Agreement A70-5-041137 & 0000000000000000000017466	\$ 2,072,355
 Adjustments due to financial records being kept according to generally accepted accounting principles accepted in the United States of America (GAAP) per contract with ISDH, Contract No. A70-5-041137 & 0000000000000000000017466	
1. Expenses classified as assets and liabilities not accounted for as functional expenses under GAAP	(994)
2. Depreciation expense	5,032
3. Expenses incurred but not reimbursed	240,578
4. Unused contract revenue to be returned to ISDH	<u>(5,603)</u>
Total functional expenses for Program Services - Indiana Pregnancy & Parenting Support Services Program, in accordance with GAAP	\$ <u>2,311,368</u>

The administrative cost ratio for the period July 1, 2016 to June 30, 2017 is 5.49%.

REAL ALTERNATIVES

INDIANA PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM
ISDH CONTRACT NO. A70-5-041137 & 0000000000000000000017466

STATEMENT OF PROGRAM GENERATED INCOME AND INTEREST EARNED

PERIOD JULY 1, 2016 to JUNE 30, 2017

	<u>Additional Cash Earned Available for Program Use</u>	<u>2017 Total Expended for Counseling Reimbursement</u>	<u>Unused Balance</u>
Interest earned	\$ 105	\$ -	\$ 105
Other funds	-	-	-
	<u>\$ 105</u>	<u>\$ -</u>	<u>\$ 105</u>

REAL ALTERNATIVES

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND RELATED NOTES

YEAR ENDED JUNE 30, 2017

NOTES:

1. BASIS OF PRESENTATION

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of Real Alternatives for the year ended June 30, 2017. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200. *Uniform Administrative Requirements Cost Principles and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of Real Alternatives, it is not intended to and does not present the financial position, changes in net assets or cash flows of Real Alternatives.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

(continued)

REAL ALTERNATIVES

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS AND RELATED NOTES

YEAR ENDED JUNE 30, 2017

3. INDIRECT COST RATE

Real Alternatives has elected not to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN
AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH *GOVERNMENT AUDITING STANDARDS***

The Board of Directors
Real Alternatives
Harrisburg, Pennsylvania

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Real Alternatives (a nonprofit organization), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 27, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Real Alternatives' internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Real Alternatives' internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

(continued)

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Real Alternatives' financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

McKonly & Asbury, LLP

Camp Hill, Pennsylvania
March 27, 2018

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

The Board of Directors
Real Alternatives
Harrisburg, Pennsylvania

Report on Compliance for Each Major Federal Program

We have audited Real Alternatives' compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of Real Alternatives' major federal programs for the year ended June 30, 2017. Real Alternatives' major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of Real Alternatives' major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance

(continued)

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requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Real Alternatives' compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Real Alternatives' compliance.

Opinion on Each Major Federal Program

In our opinion, Real Alternatives complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2017.

Report on Internal Control Over Compliance

Management of Real Alternatives is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Real Alternatives' internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Real Alternatives' internal control over compliance.

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

McKonly & Asbury, LLP

Camp Hill, Pennsylvania
March 27, 2018

REAL ALTERNATIVES

SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS

YEAR ENDED JUNE 30, 2017

Prior Year Findings

None.

REAL ALTERNATIVES

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

YEAR ENDED JUNE 30, 2017

SUMMARY OF AUDITOR'S RESULTS

1. The auditor's report expresses an unmodified opinion on whether the financial statements of Real Alternatives were prepared in accordance with GAAP.
2. No material weaknesses were identified during the audit of the financial statements and reported in the Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*.
3. No instances of noncompliance material to the financial statements of Real Alternatives, which would be required to be reported in accordance with *Government Auditing Standards*, were disclosed during the audit.
4. No material weaknesses were identified during the audit of the major federal award programs and reported in the Independent auditor's Report on compliance for Each Major Program and on Internal Control Over Compliance Required by the Uniform Guidance.
5. The auditor's report on compliance for the major federal award programs for Real Alternatives expresses an unmodified opinion on all major programs.
6. There were no audit findings that are required to be reported in accordance with 2 CFR section 200.516 (a).
7. The program tested as a major program was:

Temporary Assistance for Needy Families (CFDA #93.558)

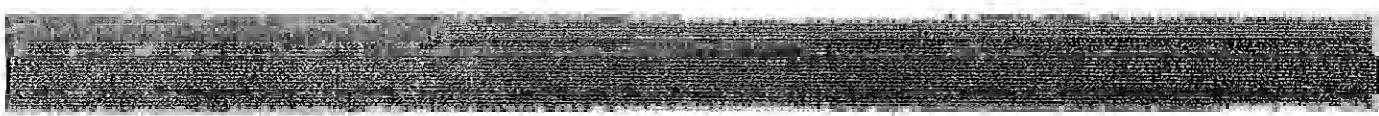
8. The threshold used for distinguishing between Type A and B programs was \$750,000.
9. Real Alternatives was determined to be a low-risk auditee.

FINDINGS – FINANCIAL STATEMENT AUDIT

None.

FINDINGS AND QUESTIONED COSTS – MAJOR FEDERAL AWARD PROGRAMS AUDIT

None.



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ACCOUNTANTS

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, March 26, 2018 10:06 AM
To: 'Cliff'; FSRMDHHS
Cc: Tom Lang
Subject: RE: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for Feb-18

Good morning Cliff,
I have approved the February submission.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Thursday, March 22, 2018 4:45 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Pregnancy and Parenting Support Svcs Program Expenses for Feb-18

Ms. Derman,
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for February 2018 through the EGrAMS system today, Thursday, March 22.

Would you be able to reviews and approve our February 2018 submission?

Best Regards. Thank you.
Cliff McKeown

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Saturday, March 03, 2018 7:44 AM
To: Cliff; FSRMDHHS
Cc: Tom Lang; Kevin Bagatta
Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Cliff, Thank you for resending this response. Indeed, I had not received the initial response.

From: Cliff <ra-finance@comcast.net>
Sent: Friday, March 2, 2018 2:29:57 PM
To: FSRMDHHS; Derman, Barbara (DHHS)
Cc: Tom Lang; Kevin Bagatta
Subject: FW: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Ms. Derman,

Just wanted to check and make sure you had received this email. From time to time, we've had problems sending emails to Michigan and wanted to confirm your receipt.

Cliff

From: Cliff <ra-finance@comcast.net<mailto:ra-finance@comcast.net>>
Date: Tuesday, February 27, 2018 at 5:02 PM
To: "Derman, Barbara (DHHS)" <DermanB@michigan.gov<mailto:DermanB@michigan.gov>>, FSRMDHHS <FSRMDHHS@michigan.gov<mailto:FSRMDHHS@michigan.gov>>
Cc: Tom Lang <ra-operations@comcast.net<mailto:ra-operations@comcast.net>>
Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Ms. Derman,

There are several reasons for the bump up in salary/wages and fringe benefits.

First, as you know, we didn't receive the new contract until December. We had to hold back on much of the normal Michigan work that would have been accomplished in October, November and up until we received the contract in December. Once we finally had the signed contract, all the usual administrative and services related work started, and there was significant "catch-up to do"! It's important to note that there were three pays in January, and the first pay captured some of the time spent by our staff in December.

Second, because it was a new contract and not merely a renewed or extended one, we had to draft and send out new service provider agreements to all of the Service Providers. That required significant time in the generation of all the necessary paperwork.

Third, the new Michigan computer system required significant time to learn and use the system to input the necessary information that the new system required.

Now that the bulk of the new fiscal year "start up work" has been accomplished, we fully anticipate that the amount of time spent on the Michigan program work in the future months will not be as much as it was for the January invoice month.

Hope this helps.

Cliff

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov<mailto:DermanB@michigan.gov>>

Date: Tuesday, February 27, 2018 at 10:05 AM

To: Cliff <ra-finance@comcast.net<mailto:ra-finance@comcast.net>>

Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Hi Cliff,

I just looked at your FSR for January. I'll approve, but wondering about the big bump up in Salary & wages for this report?

Up to this month you've been reporting under \$7,000 in this category, but you report over \$20,000 for January. As well as a bump in fringe benefits. Your salary/wages are slightly over 60% expended for the contract year. And fringes at about 48%. So wanted to call that to your attention.

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913

Phone: S17-335-8696 DermanB@michigan.gov<mailto:DermanB@michigan.gov>

From: Cliff [mailto:ra-finance@comcast.net]

Sent: Monday, February 26, 2018 5:06 PM

To: FSRMDHHS <FSRMDHHS@michigan.gov<mailto:FSRMDHHS@michigan.gov>>; Derman, Barbara (DHHS)
<DermanB@michigan.gov<mailto:DermanB@michigan.gov>>

Cc: Tom Lang <ra-operations@comcast.net<mailto:ra-operations@comcast.net>>

Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Ms. Derman,

I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for January 2018 through the EGrAMS system Friday, February 23.

Would you be able to review and approve our January 2018 submission?

Best Regards. Thank you.

Cliff McKeown

Derman, Barbara (DHHS)

From: Cliff <ra-finance@comcast.net>
Sent: Tuesday, February 27, 2018 5:03 PM
To: Derman, Barbara (DHHS); FSRMDHHS
Cc: Tom Lang
Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Ms. Derman,

There are several reasons for the bump up in salary/wages and fringe benefits.

First, as you know, we didn't receive the new contract until December. We had to hold back on much of the normal Michigan work that would have been accomplished in October, November and up until we received the contract in December. Once we finally had the signed contract, all the usual administrative and services related work started, and there was significant "catch-up to do"! It's important to note that there were three pays in January, and the first pay captured some of the time spent by our staff in December.

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Now that the bulk of the new fiscal year "start up work" has been accomplished, we fully anticipate that the amount of time spent on the Michigan program work in the future months will not be as much as it was for the January invoice month.

Hope this helps.

Cliff

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Tuesday, February 27, 2018 at 10:05 AM
To: Cliff <ra-finance@comcast.net>
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Hi Cliff,

I just looked at your FSR for January. I'll approve, but wondering about the big bump up in Salary & wages for this report?

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Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Monday, February 26, 2018 5:06 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Tuesday, February 27, 2018 10:06 AM
To: 'Cliff'
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Hi Cliff,

I just looked at your FSR for January. I'll approve, but wondering about the big bump up in Salary & wages for this report?

Up to this month you've been reporting under \$7,000 in this category, but you report over \$20,000 for January. As well as a bump in fringe benefits. Your salary/wages are slightly over 60% expended for the contract year. And fringes at about 48%. So wanted to call that to your attention.

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Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Monday, February 26, 2018 5:06 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Program Jan-18 Expenses

Ms. Derman,

I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for January 2018 through the EGrAMS system Friday, February 23.

Would you be able to review and approve our January 2018 submission?

Best Regards. Thank you.
Cliff McKeown

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Thursday, January 25, 2018 10:01 AM
To: Cliff
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Dec-17

Thanks for the heads up Cliff. Going into a meeting now, but will do this afternoon.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Thursday, January 25, 2018 9:04 AM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Dec-17

Ms. Derman,
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for December 2017 through the EGrAMS system today, January 24.

Would you be able to reviews and approve our December 2017 submission?

Best Regards. Thank you.
Cliff McKeown

Derman, Barbara (DHHS)

From: Thomas Lang - Exchange <VPofOperations@realalternatives.org> on behalf of Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Tuesday, January 09, 2018 1:38 PM
To: Derman, Barbara (DHHS)
Subject: Re: Real Alternative Client numbers
Attachments: MI FY16-17 4th Quarter Report Final.pdf

Quess -

Here is the corrected 4th Quarter Report for your records.

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, January 8, 2018 at 8:36 PM
To: Thomas Lang <ra-operations@comcast.net>
Subject: Re: Real Alternative Client numbers

Thanks Tom

From: Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Monday, January 8, 2018 5:52:48 PM
To: Derman, Barbara (DHHS)
Subject: Re: Real Alternative Client numbers

Quess -

We did complete the correct Significant Project Status report, but somehow it did not end up in the version that went to you. Sorry about that!

Mary Kelkis is making the correction and we'll get a revised version of the whole document to you.

Thanks!
Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Friday, January 5, 2018 at 9:17 AM
To: Thomas Lang <ra-operations@comcast.net>
Subject: Re: Real Alternative Client numbers

Thanks Tom, It would be great if you could also have someone update that page in your fourth quarter report. That way we have the correct information, in case we are audited or FOIA request.

From: Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Thursday, January 4, 2018 6:33 PM
To: Derman, Barbara (DHHS)
Subject: Re: Real Alternative Client numbers

Quess -

The New Clients total from 10/1/16 through 9/30/17 was: 1,830.

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>

Date: Thursday, January 4, 2018 at 12:58 PM

To: Thomas Lang <ra-operations@comcast.net>, Deacon Tom Lang <deacontomlang@verizon.net>

Subject: Real Alternative Client numbers

Good afternoon Tom, I hope you are starting out a happy New Year! Hope the snow and cold is tolerable.

I am wondering if you can give me an unduplicated client number for the fiscal year. Your numbers by quarter do not represent an unduplicated count, I'm assuming given the number of visits you report across the year. Thanks for your help

Barbara (Quess) Derman, MSW

Public Health Consultant, Reproductive & Preconception Health

Michigan Department of Health and Human Services

109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913

Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968

DermanB@michigan.gov

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, January 01, 2018 8:28 AM
To: Thomas A. Lang, Esquire - Comcast
Cc: Cliff
Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Nov-17

Hi Tom, I'm not familiar with the speed of payment through this system. The state changed to a new system for all payments at the beginning of this fiscal year. And as you know there were initially some delays related to getting it up and going. But seems you are now in the system as should be. So I think issues are resolved. The approval process is staged, with me being the program, first, level. So I suggest Cliff send me an email when he submits, that will prompt me to go in and look for pending approvals.

From: Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Friday, December 29, 2017 1:26:00 PM
To: Derman, Barbara (DHHS)
Cc: Cliff
Subject: Re: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Nov-17

Quess -

In the past payment typically took 3-4 weeks. From your experience so far with the new system, are payments being made quicker than that?

Thank you

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Friday, December 29, 2017 at 10:30 AM
To: "Clifford W. McKeown" <ra-finance@comcast.net>
Cc: Thomas Lang <ra-operations@comcast.net>
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Nov-17

Cliff, I reviewed and approved that report on the 27th.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Thursday, December 28, 2017 9:15 AM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Nov-17

Ms. Derman,
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for November 2017 through the EGrAMS system today, December 27.

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Friday, December 29, 2017 10:31 AM
To: Cliff
Cc: Tom Lang
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Nov-17

Cliff, I reviewed and approved that report on the 27th.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
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109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Thursday, December 28, 2017 9:15 AM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Program Expenses - Nov-17

Ms. Derman,
I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for November 2017 through the EGrAMS system today, December 27.

Would you be able to reviews and approve our November 2017 submission?

Thank you.
Cliff McKeown

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Tuesday, December 26, 2017 2:02 PM
To: Cliff
Cc: Tom Lang
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Expenses for Oct-17

Okay, I have approved it just now. So you should be set.

Laura showed me how to find it, without it being in my cue. They will work on fixing the problem so it shows up in my pending tasks when you submit, which it's supposed to do.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Tuesday, December 26, 2017 1:41 PM
To: 'Cliff' <ra-finance@comcast.net>; FSRMDHHS <FSRMDHHS@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Expenses for Oct-17

Hi Cliff,

Your FSR is not showing in my pending approvals. I so I can't do anything with it now, I've asked a couple colleagues who are here who work regularly in EGRaMS and they just tell me it should be showing up in my pending box. I've emailed Laura and will check a little further, but can't do anything until it shows up in my permissions.

Barbara (Quess) Derman, MSW
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Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Tuesday, December 26, 2017 11:21 AM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Expenses for Oct-17

Ms. Derman,

I submitted the Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for October 2017 through the EGrAMS system on December 14. I'm ready to submit our November expenses but was advised by a contact at the EgrAMS system that October 2017 must be approved first. Would you be able to approve our October 2017 submission? Thank you.

Cliff McKeown

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 20, 2017 10:24 AM
To: Deacon Tom Lang
Subject: RE: Real Alternatives August FSR

Just checking in with you. Did you receive the checks for Aug. and Sept?

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Thursday, December 14, 2017 9:23 AM
To: 'Deacon Tom Lang' <DeaconTomLang@verizon.net>
Subject: FW: Real Alternatives August FSR

See below

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

Both payments were released and the Agency should see \$113,435.49 (August - \$68,604.41 and September - \$44,831.08) in their Acct on Monday the 18th. The EFT # is 201712130141495. Teresa

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 13, 2017 3:10 PM
To: Miller, Teresa
Subject: RE: Real Alternatives August FSR

Thanks for checking Teresal I'll pass this information on to the grantee.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

I made the payment last week but it was just released this week. New System, new Procedures. SIGMA was down most of the day. Will have more information tomorrow on the payment. They probably won't see in their Acct until the beginning of next week. I'll get the September payment paid ASAP. Teresa

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Thursday, December 14, 2017 9:23 AM
To: Deacon Tom Lang
Subject: FW: Real Alternatives August FSR

See below

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
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Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

Both payments were released and the Agency should see \$113,435.49 (August - \$68,604.41 and September - \$44,831.08) in their Acct on Monday the 18th. The EFT # is 20171213014149S. Teresa

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 13, 2017 3:10 PM
To: Miller, Teresa
Subject: RE: Real Alternatives August FSR

Thanks for checking Teresa! I'll pass this information on to the grantee.

Barbara (Quess) Derman, MSW
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Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 13, 2017 3:15 PM
To: Deacon Tom Lang
Subject: Real Alternatives August FSR

Tom, Teresa was able to check. See below, she will let us know what she find out tomorrow. Hopefully you'll see it tomorrow

Barbara (Quess) Derman, MSW
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Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

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Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 13, 2017 3:01 PM
To: Deacon Tom Lang
Subject: RE: Real Alternatives FSR Sept. 2017

Laura and I are trying to figure out how to best advise you as to track down your August FSR payment. Laura doesn't have access to check beyond EGrAMS and she's right only your current contract should be there, not the previous one. We are thinking that paying into SIGMA should still mean that the payment would EFT to the grantee. I'm assuming you have contacted your bank, right? We have looped Teresa (in accounting) into our conversation she might know who in SIGMA to check with. We'll keep working on it.

Barbara (Quess) Derman, MSW
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109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Deacon Tom Lang [mailto:DeaconTomLang@verizon.net]
Sent: Wednesday, December 13, 2017 2:48 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: Real Alternatives FSR Sept. 2017

Quess -

Will do, and thanks for your efforts to help us with this! It's much appreciated!

Tom

Sent from my iPhone

On Dec 13, 2017, at 2:13 PM, Derman, Barbara (DHHS) <DermanB@michigan.gov> wrote:

So it's on its way to be paid. Please let me know when you receive it.

Barbara (Quess) Derman, MSW
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Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Miller, Teresa (DHHS)
Sent: Wednesday, December 13, 2017 2:05 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: RE: Real Alternatives FSR Sept. 2017

I'll add your email to the FSR.

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 13, 2017 2:13 PM
To: Deacon Tom Lang
Subject: FW: Real Alternatives FSR Sept. 2017

So it's on its way to be paid. Please let me know when you receive it.

Barbara (Quess) Derman, MSW
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109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
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DermanB@michigan.gov

From: Miller, Teresa (DHHS)
Sent: Wednesday, December 13, 2017 2:05 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: RE: Real Alternatives FSR Sept. 2017

I'll add your email to the FSR.

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 13, 2017 2:03 PM
To: Miller, Teresa (DHHS) <MillerT2@michigan.gov>
Subject: FW: Real Alternatives FSR Sept. 2017

I didn't anticipate anything else from them for FY17 Contract. Should I have them mark it?

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Miller, Teresa (DHHS)
Sent: Wednesday, December 13, 2017 1:57 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>; FSRMDHHS <FSRMDHHS@michigan.gov>
Subject: RE: Real Alternatives FSR Sept. 2017

Is this a FINAL FSR? It's not marked. Teresa

From: Derman, Barbara (DHHS)
Sent: Wednesday, December 13, 2017 1:56 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Miller, Teresa (DHHS) <MillerT2@michigan.gov>
Subject: FW: Real Alternatives FSR Sept. 2017

Attached please find the Real Alternatives FSR for September 2017. Last one we have to do this way! ☺

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Tuesday, December 12, 2017 3:09 PM
To: Cliff
Cc: Tom Lang
Subject: RE: Real Alternatives Michigan Preg and Parenting Support Svcs Program-Sep-17

Thanks Cliff,

I'll get this over to accounting by end of the day tomorrow. Now, going forward, you'll be submitting your FSRs through EGrAMS. Since I'm not on EGrAMS every day, I'll have watch for your submissions. I'd appreciate it if you would just shoot me an email when you submit. Then I'll go in and review it. That should save a delay, at least for my step. Thanks.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Cliff [mailto:ra-finance@comcast.net]
Sent: Tuesday, December 12, 2017 2:57 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>
Cc: Tom Lang <ra-operations@comcast.net>
Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Program-Sep-17

Ms. Derman,
Please see attached Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for September 2017.
Best Regards,
Cliff McKeown

Derman, Barbara (DHHS)

From: Cliff <ra-finance@comcast.net>
Sent: Tuesday, December 12, 2017 2:57 PM
To: FSRMDHHS; Derman, Barbara (DHHS)
Cc: Tom Lang
Subject: Real Alternatives Michigan Preg and Parenting Support Svcs Program-Sep-17
Attachments: MDCH Expenses September 2017.pdf

Ms. Derman,
Please see attached Real Alternatives Michigan Pregnancy and Parenting Support Services Program expenses for September 2017.
Best Regards,
Cliff McKeown

FINANCIAL STATUS REPORT
Michigan Department of Community Health

		Contract Number 20142043	Page 1	Of 1
Local Agency Name Real Alternatives		Program MI Pregnancy & Parenting Support Services	Code	
Street Address 7810 Allentown Blvd, Ste 304		Report Period 1-Sep-17 Thru 30-Sep-17	Date Prepared 12/12/17	
City, State, ZIP Code Harrisburg PA 17112		Agreement Period 1-Oct-13 Thru 30-Sep-17	FE ID Number 23-2868660	
Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	10,341.36	222,092.10	224,798.00	2,705.90
Services Expenses	34,489.72	1,672,075.57	1,725,202.00	53,126.43
8. TOTAL DIRECT	44,831.08	1,894,167.67	1,950,000.00	55,832.33
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
10. TOTAL EXPENDITURES	44,831.08	1,894,167.67	1,950,000.00	55,832.33
SOURCE OF FUNDS:				
11. State Agreement	44,831.08	1,894,167.67	1,950,000.00	55,832.33
12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
16. TOTAL FUNDING	44,831.08	1,894,167.67	1,950,000.00	55,832.33
CERTIFICATION: I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.				
Authorized Signature <i>Clifford W. McKeown</i>	Date 12/12/17	Title Vice President - Administration		
Contact Person Name Clifford W. McKeown	Telephone Number 717.541.7833			

FOR STATE OFFICE USE ONLY

Advance	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding				
Advance Issued or Applied				
Balance				
Message:				
Authority: P.A. 368 of 1978 Completion: is a condition of Reimbursement		The Department of Community Health is an equal opportunity, employer, services, and programs provider.		

DCH-0384(E) (Rev. 4/04) (Excel) Previous Edition Obsolete

Real Alternatives
Michigan: Fiscal Years 2013-2017

Actual Administrative Expenses									
Michigan: Fiscal Years 2013-2017									
Cost Category	FY 13-15 Revised Budget	FY 15-16 Budget	Current Budget	Actual Budget	Total Budget	State Funds	TANF Funds	TANF Funds	Remaining TANF Budget
	\$9,423,41	\$17,966.56	\$6,413.00	\$12,568.00	\$12,568.00	\$69,058.00	\$4,390.74	\$4,390.74	\$10,146.93
at 2/4/16	9,289.68	9,006.32	18,269.00	3,958.00	22,246.00	1,204.42	22,250.54	6,755.51	(\$545.51)
President & CEO	1,776.93	0.12	1,777.00	1,777.00	1,777.00	0.535.00	1,776.98	1,727.93	(\$125.07)
Administrative & CEO Support	2,622.36	2,740.84	5,372.00	1,163.00	4,500.00	4,980.00	407.40	9,051.59	(\$20.31)
Accountant	1,350.79	2,500.21	3,831.00	828.00	3,831.00	361.76	407.40	5,307.77	(\$64.53)
Bookkeeper								5,187.89	777.14
Professional Development									(\$55.77)
Accrued Vacation & Sick Pay									777.14
Payroll Taxes									777.14
Workers' Compensation Insurance	2,853.13	2,743.87	5,583.00	1,208.00	6,791.00	184.06	5,297.06	2,355.54	29.36
Health Insurance	235.46	199.54	433.00	94.00	527.00	20.69	428.75	1,013.26	285.94
Employee Group Insurance	1,382.74	1,500.26	2,683.00	624.00	3,507.00	163.53	2,545.87	626.23	4.21
Job Advertising	13,000.00	7,966.65	21,000.00	4,545.00	25,545.00	1,552.27	21,843.85	500.55	337.13
New Employee Screening	1,000.00	1,000.00	217.00	217.00	1,217.00	56.10	4,513.45	4,513.45	33.45
Total Personnel	5,000.00	5,000.00	108.00	608.00	25,642.00	104.142.00	8,189.55	129,564.97	541.90
Operating									202.89
Consulting									500.00
Postage, Shipping	2,205.22	2,966.76	\$2,055.00	1,127.00	6,392.00	1,605.80	1,385.76	529.70	(\$257.70)
Advertising									835.56
Travel/Lodging									1,139.36
Rent									(\$49.60)
Telephone Service									502.55
General Business Liability Insurance									176.00
Human Resources & Officers									2,071.95
Office Expenses									276.91
Computer Resources									(\$42.43)
Total Operating	33,170.97	32,900.03	65,771.60	14,170.00	79,601.00	2,100.11	53,505.44	8,214.67	142.60
Equipment									23.98
Equipment Service Contracts									36.33
Total Administrative Expenses	164,798.00	80,000.00	184,798.00	40,000.00	224,798.00	10,105.00	51.70	827.12	6.83
								223.51	(\$25.51)
								38,213.52	919.48
								(\$60.00)	2,785.48

Cost Category	FY 13-15 Revised Budget	FY 15-16 Budgeted	Current Budget	Adj Budget Match	Total Budget	State & TANF	TANF Funds	State Funds	TANF Funds	State Budget	TANF Funds	State Budget	Remaining TANF	Remaining Budget
Personnel	23,063.18	14,988.82	47,041.00	12,405.00	59,446.00	53,446.00	4,024.98	55,306.51	11,002.80	\$700,000	\$700,000	10/1/15 - 3/30/17	10/1/15 - 3/30/17	
Vice President	2,043.15	10/1/15 - 12/31/16 at 2/4/16	10/1/15 - 12/31/16 at 2/4/16	10/1/15 - 12/31/16 at 2/4/16	10/1/15 - 12/31/17	11,500.00	4,663.00	10,350.83	3,492.05				(3,867.51)	1,402.20
Service Coordination	855.45	6,937.00	6,933.55	1,363.00	6,230.00	6,230.00	835.79	5,790.75	2,145.54			(3,815.52)	2,179.22	
Service Provider Approval	5,745.39	6,002.61	10,749.00	-	10,749.00	7,997.00	184.91	6,500.74	2,031.06			(4,427.25)	2,730.46	
Billing Coordinator	4,156.50	3,500.40	7,637.00	-	7,637.00	9,431.00	2,062.11	9,321.94	2,806.08			4,382.78	(28.80)	
Service Provider Monitoring	6,432.50	2,907.50	9,421.00	-	9,421.00	1,963.00	25.01	1,291.21	195.87			1,126.76	(2,031.06)	
Hiring Consultant	532.54	1,000.46	1,553.00	-	1,553.00	-	-	-	-			139.59	(2,806.08)	
Accrued Vacation & Sick	-	-	-	-	-	-	-	-	-			221.79	214.13	
Payroll Taxes	3,751.78	2,750.22	6,652.00	1,714.00	8,217.00	8,217.00	340.38	6,543.74	1,194.80			(39.74)		
Workers Compensation Insurance	197.82	150.18	338.00	89.00	427.00	427.00	17.79	347.63	65.11			590.20		
Workers Compensation Premiums	4,218.94	1,280.06	2,469.00	651.00	3,120.00	3,120.00	208.21	2,397.32	517.25			271.68	133.75	
Employee Group Insurance	3,223.54	4,939.46	13,223.00	3,487.00	16,710.00	16,710.00	597.67	12,815.77	1,855.78			310.23	1,681.12	
Total Personnel	67,152.45	40,250.55	107,301.00	26,296.00	135,592.00	121,642.00	15,000.00	121,642.00	8,980.50	116,678.13	24,375.17	12,393.52	3,976.83	
Operating														
Sign Education Materials	6,652.31	99,899.09	106,442.00	15,000.00	124,442.00	124,723.00	3,472.33	90,114.43	1,665.97			45,621.57	13,333.63	
Services Advertising	124,058.13	109,999.87	5,000.00	5,000.00	1,318.00	6,318.00	6,401.66	21,618.35	16,053.73			17,245.58	(11,330.72)	
Meetings/Seminars	5,000.00	5,000.00	8,082.00	2,131.00	10,213.00	10,213.00	2,928.21	3,512.51	1,041.54			2,487.48		
Travel	3,051.64	5,000.00	24,103.00	3,392.00	30,585.00	30,585.00	2,077.74	5,255.95	2,573.81			2,836.05	(392.81)	
Server Database Consulting & Ory	14,202.04	10,000.06	496,550.36	874,40.40	270,630.00	1,144,770.00	4,466.25	16,901.69	1,912.50			7,802.51	4,469.50	
Client Services	377,755.54	499.41	1,053.00	278.00	1,331.00	-	11,945.31	291,235.02	216,251.53			(4,129.03)	44,338.37	
Contract Closeout Cost	348.58	-	-	-	-	-	31.42	1,119.03	225.55			(56.03)	2.50	
Total Operating	526,338.25	726,345.75	3,253,166.00	310,652.00	4,582,650.00	3,253,166.00	25,247.82	3,253,916.99	270,265.08	0.05	9,270.25			
Equipment														
Pregnancy Test Kits	1,711.30	2,999.70	4,711.00	1,242.00	5,983.00	5,983.00	251.60	5,526.30	2,862.90			(315.30)	(12,30)	
Total Services Expenses	595,202.66	770,000.00	3,265,102.00	1,160,000.00	1,775,202.00	1,775,202.00	34,489.72	1,966,221.42	305,254.15	0.06	19,948.81	54,045.65		

Derman, Barbara (DHHS)

From: Thomas A. Lang, Esquire - Comcast <rfa-operations@comcast.net>
Sent: Tuesday, December 12, 2017 1:42 PM
To: Derman, Barbara (DHHS)
Cc: Clifford W. McKeown
Subject: MI Contract and August/September Payments

Quess -

-The contract has been fully signed! Laura gave us the instructions for submitting the October Expenses.

I think you are checking on the status of payment of our August Expenses invoice. We are submitting September the old way.

We have a question about Operating Expenses. As you will recall, from the very outset we had Operating Expenses money in the amount of \$116,000. Do we continue to retain that and simply confirm at the end of the 17-18 fiscal year that we have it, or do we have to return it now and request new Operating Expenses money for FY 17-18?

Thank for your ongoing help and guidance!

Tom

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, December 11, 2017 4:02 PM
To: Thomas A. Lang, Esquire - Comcast
Subject: RE: Real Alternatives

There should always be a system notice, but Laura said she sent you an email as well. Seems it didn't get delivered

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Thomas A. Lang, Esquire - Comcast [mailto:ra-operations@comcast.net]
Sent: Monday, December 11, 2017 2:55 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: Real Alternatives

So when I just now logged on to the system I do see a message on the system from Laura dated December 6, 2017. We had no idea that was how we would be alerted.

The good news is that it's there and now Kevin can follow the steps she outlined.

Thank you again!
Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, December 11, 2017 at 2:44 PM
To: Thomas Lang <ra-operations@comcast.net>, Deacon Tom Lang <deacontomlang@verizon.net>
Subject: FW: Real Alternatives

From Laura

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Geist, Laura (DHHS)
Sent: Monday, December 11, 2017 2:43 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: RE: Real Alternatives

I sent them an email, in addition to the system generated message, but it can't hurt to check again. Tom seems to get your messages more frequently than mine.

Thanks!

Derman, Barbara (DHHS)

From: Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Monday, December 11, 2017 2:58 PM
To: Derman, Barbara (DHHS)
Subject: Re: Real Alternatives August FSR

That would be awesome!

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, December 11, 2017 at 2:48 PM
To: Thomas Lang <ra-operations@comcast.net>, Deacon Tom Lang <deacontomlang@verizon.net>
Subject: FW: Real Alternatives August FSR

So, if I understand correctly, I think once the contract is signed your payment is there.

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Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: FSRMDHHS
Sent: Monday, December 11, 2017 2:35 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: RE: Real Alternatives August FSR

I don't pay prior to the 2018 Contract in Egrams. This was paid directly into SIGMA on December 5th.

From: Derman, Barbara (DHHS)
Sent: Monday, December 11, 2017 2:22 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>
Subject: RE: Real Alternatives August FSR

Hi Teresa, I just looked in EGrAMS and it appears there is now a code and Contracts has signed the contract, so thought I should check on the August FSR for them. I'll check to see if that is it for last year, think they were holding on the September FSR. Thanks

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Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Monday, December 04, 2017 10:06 AM
To: FSRMDHHS <FSRMDHHS@michigan.gov>
Subject: RE: Real Alternatives August FSR

Thank you Teresa

Derman, Barbara (DHHS)

From: Thomas A. Lang, Esquire - Comcast <rta-operations@comcast.net>
Sent: Monday, December 11, 2017 2:55 PM
To: Derman, Barbara (DHHS)
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Subject: RE: Real Alternatives

I sent them an email, in addition to the system generated message, but it can't hurt to check again. Tom seems to get your messages more frequently than mine.

Thanks!

Laura Geist
(517) 241-3932
GeistL1@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Monday, December 11, 2017 2:16 PM
To: Geist, Laura (DHHS) <GeistL1@michigan.gov>
Subject: Real Alternatives
Importance: High

Hi Laura,

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, December 11, 2017 2:51 PM
To: Thomas A. Lang, Esquire - Comcast
Subject: RE: Real Alternatives August FSR

It still shows "pending" and when you pull up the contract "preview" it looks like you have not signed, but contracts did on Dec. 6th

Barbara (Quess) Derman, MSW
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Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Thomas A. Lang, Esquire - Comcast [mailto:ra-operations@comcast.net]
Sent: Monday, December 11, 2017 2:46 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: Real Alternatives August FSR

Quess -

Thanks! I'll check, but we were led to believe that it was "signed" by our President & CEO when he submitted it.

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, December 11, 2017 at 2:26 PM
To: Thomas Lang <ra-operations@comcast.net>
Subject: RE: Real Alternatives August FSR

Good afternoon Tom,
Looking on EGrAMS, It looks as though your contract was signed at our end on last week. But doesn't look like it is signed by you yet. Just wanted to alert you to check it. I also asked accounting about the pending payment from August.

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DermanB@michigan.gov

From: Thomas A. Lang, Esquire - Comcast [mailto:ra-operations@comcast.net]
Sent: Monday, December 04, 2017 1:58 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: Real Alternatives August FSR

Thank you for your efforts!

Derman, Barbara (DHHS)

From: Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Monday, December 11, 2017 2:50 PM
To: Derman, Barbara (DHHS)
Subject: Re: Real Alternatives

Haven't received anything from Laura about this. Thanks!

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, December 11, 2017 at 2:44 PM
To: Thomas Lang <ra-operations@comcast.net>, Deacon Tom Lang <deacontomlang@verizon.net>
Subject: FW: Real Alternatives

From Laura

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To: Geist, Laura (DHHS) <GeistL1@michigan.gov>
Subject: Real Alternatives
Importance: High

Hi Laura,

I just checked EGrAMS and looks like we have signed the contract with them, but no signature at their end. Is it possible they weren't notified? Do you want me to check with them?

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
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Derman, Barbara (DHHS)

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From: Thomas A. Lang, Esquire - Comcast [<mailto:ra-operations@comcast.net>]
Sent: Monday, December 04, 2017 1:58 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: Real Alternatives August FSR

Thank you for your efforts!

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, December 4, 2017 at 1:16 PM
To: Thomas Lang <ra-operations@comcast.net>, Deacon Tom Lang <deacontomlang@verizon.net>
Subject: FW: Real Alternatives August FSR

Laura is working on this as well

Barbara (Quess) Derman, MSW
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DermanB@michigan.gov

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, December 11, 2017 2:49 PM
To: Thomas A. Lang, Esq. (ra-operations@comcast.net); Deacon Tom Lang
Subject: FW: Real Alternatives August FSR

So, if I understand correctly, I think once the contract is signed your payment is there.

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From: FSRMDHHS
Sent: Monday, December 11, 2017 2:35 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: RE: Real Alternatives August FSR

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DermanB@michigan.gov

From: FSRMDHHS
Sent: Monday, December 04, 2017 10:05 AM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: RE: Real Alternatives August FSR

Barbara, we have not been given the new SIGMA coding for the Program. I have messaged the Budget Manager requesting an update on when to expect this Coding. Hopefully this week. Teresa

Teresa L. Miller – Financial Analyst
Michigan Department of Health and Human Services
Operations Admin – Office of Accounting
Expenditure Operations – Contract Payment Unit
P.O. Box 30037
Lansing, MI 48909.

Phone: 517-284-9349
Fax: 517-335-6147
millert2@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Thursday, November 30, 2017 2:46 PM
To: FSRMDHHS <FSRMDHHS@michigan.gov>; Davis, Dallas (DHHS) <DavisD14@michigan.gov>
Subject: Real Alternatives August FSR
Importance: High

Good afternoon Dallas,
Please see this email request below. Can you let me know the status of the August FSR for this program. I do not have a September FSR from them, as I think they were it. I have suggested they go ahead and forward since it would be part last fiscal year.

Barbara (Quess) Derman, MSW
Public Health Consultant, Reproductive & Preconception Health
Michigan Department of Health and Human Services
109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Deacon Tom Lang [<mailto:deacantomlang@verizon.net>]
Sent: Thursday, November 30, 2017 2:22 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: August Expenses

Quess -

In light of the ongoing delays with the new contract, we'd like to ask you to kindly have payment made for our August Expenses at this time. Anything that you can do in that regard to speed up the process would be greatly appreciated.

With no new funding coming in, and August not yet being paid, we cannot justify having our staff continue to handle Michigan Program work such as processing Services Rendered Forms from the counselors, answering hotline calls, performing accounting work, etc. We will be submitting our September Expenses shortly as you suggested.

Thank you!

Tom

Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Monday, December 11, 2017 2:43 PM
To: Thomas A. Lang, Esquire - Comcast; Deacon Tom Lang
Subject: RE: Real Alternatives August FSR

Good afternoon Tom,

Looking on EGrAMS, It looks as though your contract was signed at our end on last week. But doesn't look like it is signed by you yet. Just wanted to alert you to check it. I also asked accounting about the pending payment from August.

Barbara (Quess) Derman, MSW

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DermanB@michigan.gov

From: Thomas A. Lang, Esquire - Comcast [mailto:ra-operations@comcast.net]

Sent: Monday, December 04, 2017 1:58 PM

To: Derman, Barbara (DHHS) <DermanB@michigan.gov>

Subject: Re: Real Alternatives August FSR

Thank you for your efforts!

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>

Date: Monday, December 4, 2017 at 1:16 PM

To: Thomas Lang <ra-operations@comcast.net>, Deacon Tom Lang <deacantomlang@verizon.net>

Subject: FW: Real Alternatives August FSR

Laura is working on this as well

Barbara (Quess) Derman, MSW

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109 W. Michigan Ave, 3rd Floor, Lansing, Michigan 48913
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Geist, Laura (DHHS)

Sent: Monday, December 04, 2017 12:50 PM

To: Derman, Barbara (DHHS) <DermanB@michigan.gov>; Dunbar, Paulette Dobynes (DHHS) <dunbarp@michigan.gov>

Subject: RE: Real Alternatives August FSR

Hi Quess,

I wish I had more to suggest than what you are already doing. I have talked to budget directly, and they know that this is a high priority issue.

I have let my Bureau director know, and she has alerted our Administration director. I am hoping they can put some pressure on budget and accounting to expedite things as much as possible.

Laura

Laura Geist
(517) 241-3932
GeistL1@michigan.gov

From: Derman, Barbara (DHHS)
Sent: Monday, December 4, 2017 12:28 PM
To: Geist, Laura (DHHS) <GeistL1@michigan.gov>; Dunbar, Paulette Dobynes (DHHS) <dunbarp@michigan.gov>
Subject: FW: Real Alternatives August FSR

I'm concerned about the delay in payment. They were initially told that they should expect payment around the 15th of November. They are also holding the September submission, even though I suggested they go ahead and submit it to me, since it was on the old contract and probably needs to go the old accounting route.

They also expected to have the contract for FY 18 back to them within a couple weeks. It seems both are hung up at Budget due to lack of SIGMA code. I've kept them up-to-date with the information I have received, I'd probably be complaining too if I had vendors I couldn't pay since July. Any suggestions?

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From: FSRMDHHS
Sent: Monday, December 04, 2017 10:05 AM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: RE: Real Alternatives August FSR

Barbara, we have not been given the new SIGMA coding for the Program. I have messaged the Budget Manager requesting an update on when to expect this Coding. Hopefully this week. Teresa

Teresa L. Miller -- Financial Analyst

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Derman, Barbara (DHHS)

From: Derman, Barbara (DHHS)
Sent: Thursday, November 30, 2017 2:46 PM
To: FSRMDHHS; Davis, Dallas (DHHS)
Subject: Real Alternatives August FSR
Attachments: Real Alternatives FSR for August 2017

Importance: High

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Thank you!

Tom

Derman, Barbara (DHHS)

From: Thomas A. Lang, Esquire - Comcast <ra-operations@comcast.net>
Sent: Wednesday, November 29, 2017 11:33 AM
To: Derman, Barbara (DHHS)
Subject: Re: EGrAMS Submissions

Quess -

Thanks for this info! I'll pass it along, and pray that this is resolved for everyone's benefit very soon!

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Wednesday, November 29, 2017 at 11:14 AM
To: Thomas Lang <ra-operations@comcast.net>
Subject: RE: EGrAMS Submissions

Looks like you sent this email Monday evening and it just showed up in my inbox this morning! Maybe there is a larger issue with Comcast emails and the michigan.gov servers.

Laura was certainly expecting your EGrAMS contract to follow the usual schedule for contracts and didn't anticipate the delays that the new accounting system created for everyone, including state employees getting paid along with all the other contracts. It's been a bit of a bumpy change over.

I'm sure she was expecting that the budget office could just do their approval and move it back to you for signature. The coding issue she referred to yesterday would be getting you into the new SIGMA accounting system.

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Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968
DermanB@michigan.gov

From: Thomas A. Lang, Esquire - Comcast [<mailto:ra-operations@comcast.net>]
Sent: Monday, November 27, 2017 5:20 PM.
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: EGrAMS Submissions

Thanks Quess! I've now tried sending it a couple other ways, even via my personal email address. Hopefully that will be received.

It's odd that on October 23, 2017, Laura said that the Agreement would be approved in a week or two. That's what I reported to our Board. However, five (5) weeks have now passed and we still don't have it.

I've asked her to check on the status so that I can answer the questions from our Board and Service Providers.

Thanks for your help!

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Monday, November 27, 2017 at 4:52 PM
To: Thomas Lang <ra-operations@comcast.net>
Subject: RE: EGrAMS Submissions

Are you able to receive emails from her? When I spoke with her before the Thanksgiving break, she told me about the problem with your emails. She had ask for help from their tech person, who said it is an issue with Comcast emails and no other carrier. He told her there was nothing he could do about it, from this end as it is not being blocked by the servers here. He suggested that if you have a Gmail or some other email account, you should use it to email. I don't understand why it would be to their server and not to other Michigan.gov servers, but apparently he was aware of that issue with Comcast emails. So might be worth communicating with her though another email, if you have more than one.

I have not received a reply from accounting yet, but will let you know when I do.

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DermanB@michigan.gov

From: Thomas Lang - Exchange [<mailto:VPofOperations@realalternatives.org>] On Behalf Of Thomas A. Lang, Esquire - Comcast
Sent: Tuesday, November 21, 2017 3:02 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: EGrAMS Submissions

Quess -

Thanks for contacting Laura for us since my emails to her are still getting bounced back for some reason. Please let her know that as it is only happening with her, and it happens for me and Cliff each time we try to email her.

Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Tuesday, November 21, 2017 at 8:20 AM
To: Thomas Lang <ra-operations@comcast.net>
Subject: RE: EGrAMS Submissions

When I asked Laura about that last week, she said it is still waiting for budget to sign off in EGrAMS. She said they are kind of caught up in year-end changes. (the State changed its entire reporting/accounting system as of Oct. 1, and it's caused a bit of delay for all of us! ☺) Laura assured me the contract will be backdated as soon as they get to it. She was going to check on the status.

I'll poke her again today. Thanks for your understanding

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DermanB@michigan.gov

From: Thomas Lang [mailto:ra-operations@comcast.net]
Sent: Tuesday, November 21, 2017 8:09 AM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: EGrAMS Submissions

Do you know the status of our contract? The Executive Committee of our Board of Directors has scheduled a meeting with us today to discuss the Michigan Program and specifically, the contract.

Thank you!

Tom

Sent from my iPhone

On Nov 21, 2017, at 7:49 AM, Derman, Barbara (DHHS) <DermanB@michigan.gov> wrote:

Haven't heard back from accounting yet, I'll check again

Barbara (Quess) Derman, MSW
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DermanB@michigan.gov

From: Thomas A. Lang, Esquire - Comcast [mailto:ra-operations@comcast.net]
Sent: Friday, November 17, 2017 3:15 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>
Subject: Re: EGrAMS Submissions

Thank you. I'll pass the info along to the service provider.

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Friday, November 17, 2017 at 1:55 PM
To: Thomas Lang <ra-operations@comcast.net>, "Clifford W. McKeown" <ra-finance@comcast.net>
Cc: "Kevin I. Bagatta" <ra-president@comcast.net>
Subject: RE: EGrAMS Submissions

Hi Tom,

I'm working away from the office today, but I'll check in with accounting when I return to the office on Monday afternoon. I think I saw that payments had been suspended until they complete year-end accounting...and assuming August payments are among year-end obligations, should be soon. I'll get back to you as soon as I hear. I am still assuming that once you are up and running on EGrAMs like most State contracts, the delays you experienced last year while functioning under the paper contract should end.

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From: Thomas A. Lang, Esquire - Comcast [<mailto:ra-operations@comcast.net>]
Sent: Friday, November 17, 2017 1:43 PM
To: Derman, Barbara (DHHS) <DermanB@michigan.gov>; Cliff ra-finance@comcast.net
Cc: Kevin I. Bagatta, Esquire (ra-president@comcast.net) <ra-president@comcast.net>
Subject: Re: EGrAMS Submissions

Quess -

Can you check on the status of our August payment? We have a Service Provider regularly asking about the status.

We were told it would be in mid-November, but we still haven't received it.

Thank you!
Tom

From: "Derman, Barbara (DHHS)" <DermanB@michigan.gov>
Date: Thursday, November 16, 2017 at 3:43 PM
To: "Clifford W. McKeown" <ra-finance@comcast.net>, Thomas Lang <ra-operations@comcast.net>
Cc: "Kevin I. Bagatta" <ra-president@comcast.net>
Subject: EGrAMS Submissions

Good afternoon Cliff,
Now that Real Alternatives contract is in EGrAMS, I have been checking the system for your FSR submissions, to make sure I don't miss them. But noticed that it doesn't look completed. Today I attended an EGrAMS training and saw Laura Geist. She said the contract is still waiting for budget to complete their year-end process.

So I wanted to suggest that when it is final, and you can submit your first FSR, please send me an email to let me know and I'll go in to approve and move it. The system doesn't automatically alert me, I have to go in and check. That way I won't hold it up any further.

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